## UTM Service Ancillary Budgets Campus Council January 25, 2022



### **Service Ancillary Review Group (SARG) Objectives**

Objective	Student Housing & Residence Life	Hospitality Services	Parking Services	CAUTION SPEED BUMP
Operate without subsidy	Yes	Yes	No	PAY & DISPLAY PARKING ENFORCED MON-FRI 6AM - 5PM
Provide for capital renewal	Yes	Yes	No	Maximum Per Day \$20 MON-FRI AFTER 5PM & ALL DAY WEEKENDS Maximum
10 % operating reserve	Yes	Yes	No	Per Day \$10 Per Day \$10
Contribute to operating	No	No	No	

#### **Statement of Reserves**

in thousands of dollars

	Student Housing & Residence Life			Но	Hospitality Services			Parking Services			
	2020-21	2021-22	2022-23	2020-21	2021-22	2022-23	2020-21	2021-22	2022-23		
	Actual	Forecast	Budget	Actual	Forecast	Budget	Actual	Forecast	Budget		
Total Fund Balance - Opening	11,603	13,861	14,475	6,907	5,072	3,939	9,437	5,643	2,419		
Net Operating Results before Transfers <sup>(1)</sup>	(2,601)	473	(1,543)	(1,836)	(1,133)	(99)	(1,993)	(1,447)	1,334		
Transfers into (out of) Ancillary	4,859	141	-	-	-	-	(1,801)	(1,777)	-		
Net Operating Results after Transfers	2,258	614	(1,543)	(1,836)	(1,133)	(99)	(3,794)	(3,224)	1,334		
Total Fund Balance - Closing	13,861	14,475	12,932	5,071	3,939	3,840	5,643	2,419	3,753		
Closing Fund Balance is made up of:											
Investment in Capital Assets <sup>(2)</sup>	6,214	8,001	11,490	2,734	2,455	2,547	8,653	8,213	7,930		
Internally Restricted Reserves											
Capital Renewal Reserve	50	50	50	10	10	10	-	-	10		
Operating Reserve	666	736	832	197	228	285	-	-	217		
Construction Reserve	4,199	2,790	-	2,130	1,246	998	-	-	-		
Building Renovation Reserve	2,732	160	-	-	-	-	-	-	-		
Unrestricted Surplus/ (Deficit)	-	2,738	560	-	-	-	(3,010)	(5,794)	(4,404)		

#### <sup>(1)</sup> Per **Schedule 1**

 $^{\rm (2)}$  Includes the addition of capital assets, per  ${\bf Schedule}~{\bf 5};$  net of depreciation.

# Forecasted Revenues/Expenditures 2021-22

#### in thousands of dollars

		<u>SHRL</u>	<b>Hospitality</b>	Parking
	Revenue	15,519	1,864	1,515
	Expenditures	15,046	2,997	2,962
	Net operating results before transfers	473	(1,133)	(1,447)
	Transfer in (out) of ancillary <sup>(1)</sup>	141		(1,777)
A A	Net operating results after transfers _	614	(1,133)	(3,224)
	Net operating results after transfer [2020-21]	2,258	(1,836)	(3,794)
	Notes:			· · ·

<sup>(1)</sup> Transfer in to SHRL represents the loan from UTM Operating for the New Residence

<sup>(2)</sup> Transfer out of Parking represents the repayment of the loan from UTM Operating for the Parking Deck

#### **SCHEDULE 5**

### University of Toronto Mississauga Service Ancillaries Operations Budget Summary Summary of 2022-23 Capital Budgets

in thousands of dollars

Service Ancillary	2022-23 Budget	2021-22 Budget
Residence	3,797	5,000
Hospitality	753	956
Parking	174	134
Total	4,724	6,090



### Ancillary Consultation Process for Proposed Operating Plans/Budgets

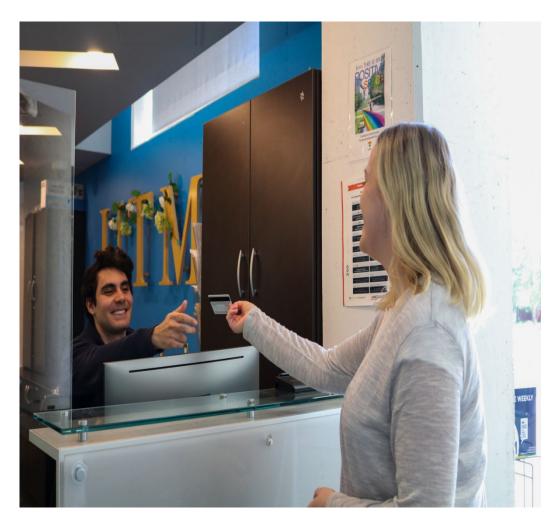
Student Housing
Advisory Committee
Sept. 22, 29, Oct. 6, 20

Food Services Advisory Committee • Oct. 21

Resident HousingDining CommitteeONov 10

Transportation & Parking Advisory Committee

o Oct. 28, Nov. 2



### **Student Housing & Residence Life**



## **Student Housing & Residence Life**

- Returned to mostly normal occupancy in Fall 2021. Over 500 students attended our information sessions and recruitment events
- Townhouse Capital Renewal plan slated to be largely complete in 5-year plan
- Offered in-person orientation in Fall 2021 with 70% attendance.
- Delivered 220 in-person community gatherings and 48 Living Learning Community Workshops
- With ISEF Funding, launched a new Global Living Learning Community in partnership with the International Education Centre and Anthropology
- Re-introduced our "Door Knocking" program where volunteers across UTM visited each resident to see how they are doing and show we care. The program recorded 560 conversations.

### **Student Housing & Residence Life**

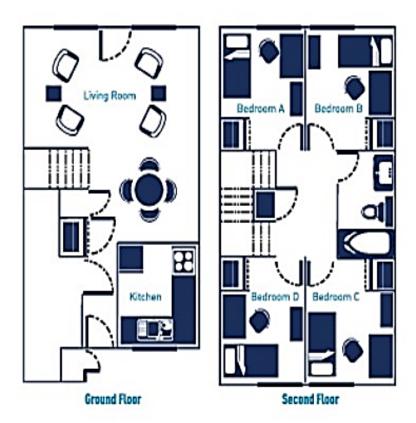
#### **Summary Statement of Operating Results**

in thousands of dollars

	2020-21 Actual	2021-22 Forecast	2022-23 Budget
Total Revenue	7,973	15,519	17,378
Total Expenditures	10,574	15,046	18,921
Operating results before transfers	(2,601)	473	(1,543)



### **SHRL Townhouse Renovation Plan**



- 2021-22 McLuhan Court
- 2022-23 Leacock Lane
- 2023-24 MaGrath Valley 1
- 2024-25 MaGrath Valley 2
- 2025-26 Schreiberwood 1
- 2026-27 Schreiberwood 2

#### University of Toronto Mississauga Schedule of 2022-23 Residence Rates

					Prior Year
	2021-22	2022-23	Increase	Increase	Increase
	\$	\$	\$	%	%
Undergraduate Students					
(Sept 1 - Apr 30)					
Roy Ivor Hall	11,926	12,492	566	4.7%	4.8%
Erindale Hall - Single	11,926	12,492	566	4.7%	4.8%
Erindale Hall - Double	7,752	8,120	368	4.7%	7.0%
Oscar Peterson Hall	11,350	11,889	539	4.7%	4.8%
MaGrath Valley - Single	11,680	12,235	555	4.8%	4.8%
MaGrath Valley - Double	7,592	7,953	361	4.7%	4.8%
Schreiberwood	10,726	11,209	483	4.5%	4.5%
McLuhan Court	10,726	12,613	1,887	17.6%	4.5%
Putnam Place	12,041	12,613	572	4.8%	4.7%
Leacock Lane	10,726	11,209	483	4.5%	4.5%
Graduate Student Housing					
(Sept 1 - Apr 30)					
Schreiberwood - Small Bachelor	9,395	9,818	423	4.5%	4.5%
Schreiberwood - Large Bachelor	9,874	10,318	444	4.5%	4.5%
Medical Student Housing					
(Sept 1 - May 31)					
Schreiberwood - Small Bachelor	10,569	11,045	476	4.5%	4.5%
Schreiberwood - Large Bachelor	11,108	11,608	500	4.5%	4.5%
Family Student Housing - Monthly Rate					
Schreiberwood - Small Bachelor	1,876	1,960	84	4.5%	4.5%
Schreiberwood - Large Bachelor	1,959	2,047	88	4.5%	4.5%
Schreiberwood - Small Bachelor	1,944	2,031	87	4.5%	
Schreiberwood - Large Bachelor	2,031	2,122	91	4.5%	4.5%

### **Hospitality Services**



### **Hospitality Services**

#### **Summary Statement of Operating Results**

in thousands of dollars

	2020-21 Actual	2021-22 Forecast	2022-23 Budget	
-				
Total Revenue	1,312	4,122	12,070	
Total Cost of Sales & Service	1,125	2,863	9,427	-
				-
Contribution Margin	187	1,259	2,643	
Other Revenue	682	605	931	~
Net Revenue	869	1,864	3,574	
Total Expenditures	2,705	2,997	3,673	
<b>Operating Results before</b>				
Transfers	(1,836)	(1,133)	(99)	



## Hospitality Services Budget Considerations





#### Food Prices

- Trading Economics Predicts: 2.1 per cent Inflation for Food
- Budgeted Cash Price Increase Average: 3.0 per cent

#### **Meal Plans**

- **Tax-Exempt Status:** Updated tax-exempt status of products to align with updated CRA guidelines; many products at Tim Hortons and Starbucks are no longer tax exempt when purchased with a meal plan
- Budgeted Meal Plans Increase: <u>3 per cent for Basic Funds</u> and <u>increase</u> in Flex as requested by students to support increase in spending on taxable items

#### **Other Assumptions**

- Food outlets revenues: 90 per cent of pre-pandemic levels
- **Catering revenues:** 75 per cent of pre-pandemic levels including return of summer conference business
- Conference accommodations: 75 per cent of pre-pandemic levels
- Facility rentals: 75 per cent of pre-pandemic levels

#### University of Toronto Mississauga Schedule of 2022-23 Meal Plan Rates – Basic Funds

	2021-22	2022-23	Increase		Prior Year Increase
	\$	\$	\$	<u>%</u>	<u>%</u>
Basic Amount – First-years and Upper-years					
Plus	4,150	4,300	150	3.6%	2.4%
Full	3,750	3,825	75	2.0%	4.1%
Basic Amount – Upper-years only					
Light	2,750	2,875	125	4.5%	1.8%
Minimum	2,350	2,400	50	2.1%	4.4%
Average				3.0%	3.1%

- Basic = Tax-Exempt Portion of Meal plan
- Proposed 3% increase = projected 3% increase in food prices

#### University of Toronto Mississauga Schedule of 2022-23 Meal Plan Rates – Flex Funds

	2021-22 \$	2022-23 \$	Increase \$	Increase %	Prior Year Increase %
Flex Amount – First-years and Upper-years					
Option 1	100	250	150	150%	0.0%
Option 2	250	500	250	100%	0.0%

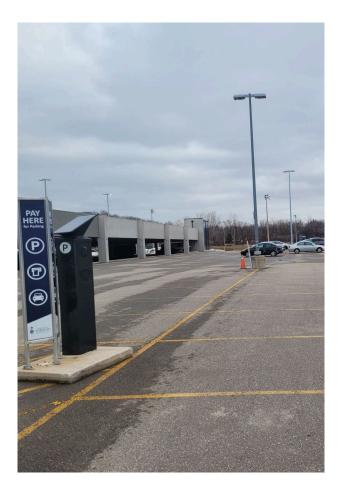
- Flex = Taxable Portion of Meal plan
- Students want more Flex funds for purchases at food service outlets, like Tim Hortons and Starbucks, where more of their products are no longer tax-exempt
- As of November 2021, average Flex spend-through was projecting to be over 200% of initial value *before Tim Hortons even opened*

## Parking



## **Overview**

- 2022-23 budget assumes that parking demand will return to **normal** pre-pandemic levels
- License Plate Recognition (LPR) RFP in 2022; virtual permits, efficient management of usage, accurate counts, real-time lot utilization and reporting
- Impact of COVID-19 to the five-year plan:
  - Parking is projecting Deficit balance until 2024-25
  - o 2025-26: start to contribute to Construction Reserve
  - Recent capital project planning included re-scoping of the F2 Build (formerly ACT) which resulted in the elimination of the proposed underground parking. (Cost and environmental/ground water factors)
  - Long-term parking & financial plan; viable parking building sites being explored to offset future loss of existing surface parking



### Parking Summary Statement of Operating Results

in thousands of dollars

	2020-21 Actual	2021-22 Forecast	2022-23 Budget
Total Revenue	781	1,515	4,527
Total Expenditures	2,774	2,962	3,193
Operating Results before Transfers	(1,993)	(1,447)	1,334



## **Proposed Parking Rates**

- 3% increase for all permit types
- No increase in Pay & Display rates



# Thank you.

# **Supplemental Slides**

#### Student Housing Advisory Committee (SHAC) Membership (2021-22)

The Student Housing Advisory Committee (SHAC) had four (4) budget related meetings in September and October. **SHAC supported a draft 2022-23 budget and the proposed residence rates as presented in Schedule 6.** 

- Three (3) Undergraduate Representatives within Residence Council: Asif Ibrahim, Saksham Bhawani, Shristi Aggarwal
- Two (2) UTM First Year Residence Community Representatives : Afreen Parpia, Do Thanh Phuong Tran
- One (1) UTM Upper Year Residence Community Representatives: Barkat
   One (1) Graduate Student Representatives within Residence : *Currently Vacant*
- One (1) Family Representative within Residence: Currently Vacant
- One (1) Residence Don : *Ezekiel Kennedy-Bissah*
- One (1) Residence Peer Academic Leader: *MiPinar Kahraman*
- One (1) Residence Service Desk Staff: Nasim Sedaghat-Ramirez

# **Rate Comparison**

<u>Innis College</u>								
Туре	w/o Meal Plan	w/ Small Meal Plan	UTM Type	UTM Comparable (no meal plan)	UTM Comparable (meal plan)	Variance	5	
Residence Suite FY	\$ 11,016.0	)	Roy Ivor Hall	\$ 11,948.00	N/A	\$	932.00	

New College										
Туре	w/o Meal Plan w/ Small Meal Plan UT		UTM Type UTM Comparable			Varia	nce			
Wilson & Wetmore (Single) - Plan B	\$	10,425.00	\$ 16,170.00	OPH	\$	11,372.00	\$ 14,422.00	\$	(1,748.00)	
Wilson & Wetmore (Double) - Plan B	\$	8,675.00	\$ 14,420.00	Erindale Double	\$	7,752.00	\$ 10,802.00	\$	(3,618.00)	
Wilson (Bed Over Desk Double) - Plan B	\$	6,825.00	\$ 12,570.00	Erindale Double	\$	7,752.00	\$ 10,802.00	\$	(1,768.00)	
45 Willcocks (Single) - Plan B	\$	10,800.00	\$ 16,545.00	OPH	\$	11,372.00	\$ 14,422.00	\$	(2,123.00)	
45 Willcocks (Double) - Plan B	\$	9,025.00	\$ 14,770.00	Erindale Hall	\$	11,948.00	\$ 14,998.00	\$	228.00	

<u>St Michael's College</u>							
Туре	w/o Meal Plan	w/ Small Meal Plan	UTM Type	UTM Comparable (no meal plan)	UTM Comparable (meal plan)	Variance	
Elmsley Hall (etc.) - Single Room*		\$ 15,889.00	OPH		\$ 14,422.00	\$ (1,467.00)	
Sorbara (etc.) - Single Room		\$ 15,889.00	OPH		\$ 14,422.00	\$ (1,467.00)	
*\$1250 added for the ensuite bathroom							

<u>Trinity College</u>									
Туре	w/o N	/leal Plan	w/ Small Meal Plan	UTM Type	UTM	Comparable (no meal plan)	UTM Comparable (meal plan)	Varia	nce
Residence Suite - Single	\$	11,070.00	\$ 17,520.00	OPH	\$	11,372.00		\$	302.00
Residence Suite - Double	\$	10,465.00	\$ 16,915.00	Erindale Double	\$	7,752.00		\$	(2,713.00)
Residence Suite - Triple	\$	10,190.00	\$ 16,640.00	N/A					

University College						
Туре	w/o Meal Plan	w/ Small Meal Plan	UTM Type	UTM Comparable (no meal plan)	UTM Comparable (meal plan)	Variance
Sir Daniel Wilson Residence - Single Room		\$ 15,705.00	OPH		\$ 14,422.00	\$ (1,283.00)
Morrison Hall - Single Room		\$ 14,719.00	OPH		\$ 14,422.00	\$ (297.00)
Whitney Hall/SDW - Single Room		\$ 14,719.00	OPH		\$ 14,422.00	\$ (297.00)
Whitney Hall/SDW - Super Single Room		\$ 15,705.00	Erindale Double		\$ 10,802.00	\$ (4,903.00)

<u>Victoria College</u>								
Туре	w/o	Meal Plan	w/ Small Meal Plan	UTM Type	UTM Comparable (no meal plan)	UTM Comparable (meal plan)	Varia	ance
Margaret Addison Hall - Single Room Shared-bath	\$	10,304.00	\$ 15,611.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	1,068.00
Rowell Jackman Hall - Single	\$	11,278.00	\$ 16,585.00	Townhouse	\$ 10,748.00	\$ 13,798.00	\$	(530.00)
Rowell Jackman Hall - Super Single with bath	\$	12,400.00	\$ 17,707.00	Erindale Hall	\$ 11,948.00	\$ 14,998.00	\$	(452.00)
Upper Burwash Hall - Single (Shared Bath)	\$	10,582.00	\$ 15,889.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	790.00
Rowell Jackman Hall - Double (with 2 piece en-suite bathroom)	\$	9,831.00	\$ 15,138.00	Erindale Double	\$ 7,752.00	\$ 10,802.00	\$	(2,079.00)
Upper Burwash Hall - Single (individual bathroom)	\$	10,304.00	\$ 15,611.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	1,068.00
Lower Burwash Hall - Single	\$	11,388.00	\$ 16,695.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	(16.00)
Lower Burwash Hall - Single w Alcove	\$	12,261.00	\$ 17,568.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	(889.00)
Margaret Addison Hall - Double Room Shared-bath	\$	9,554.00	\$ 14,861.00	Erindale Double	\$ 7,752.00	\$ 10,802.00	\$	(1,802.00)
Upper Burwash Hall - Double Room (Shared Bath)	\$	9,554.00	\$ 14,861.00	Erindale Double	\$ 7,752.00	\$ 10,802.00	\$	(1,802.00)
Lower Burwash Hall - Double (semi-private bath)	\$	10,110.00	\$ 15,417.00	Erindale Double	\$ 7,752.00	\$ 10,802.00	\$	(2,358.00)

<u>Woodsworth</u>								
Туре	w/o Me	eal Plan	w/ Small Meal Plan	UTM Type	UTM Comparable (no meal plan	UTM Comparable (meal plan)	Variance	
Residence Suite	\$	11,203.00	\$ 16,928.00	Roy Ivor Hall	\$ 11,948.00	\$ 14,998.00	\$	745.00

		1	<u>McMaster</u>					
Туре	w/o I	Meal Plan	w/ Small Meal Plan	UTM Type	UTM Comparable (no meal plan)	UTM Comparable (meal plan)	Varia	nce
Apartment (4/6 Person Single Room)	\$	9,250.00	\$ 11,622.50	Roy Ivor Hall	\$ 11,948.00	\$ 14,998.00	\$	2,698.00
Suites (4 person with single rooms)*	\$	9,625.00	\$ 11,997.50	Townhouse	\$ 10,748.00	\$ 13,798.00	\$	1,123.00
Single Room with Connected Shared Washroom	\$	9,425.00	\$ 11,797.50	OPH	\$ 11,372.00	\$ 14,422.00	\$	1,947.00
Super Single Room with Connected Shared Washroom	\$	9,625.00	\$ 11,997.50	OPH	\$ 11,372.00	\$ 14,422.00	\$	1,747.00
Single Room	\$	8,700.00	\$ 11,072.50	OPH	\$ 11,372.00	\$ 14,422.00	\$	2,672.00
Double Room	\$	7,775.00	\$ 10,147.50	Erindale Double	\$ 7,752.00		\$	(23.00)
Single Room with Access to Single User Washroom	\$	8,975.00	\$ 11,347.50	OPH	\$ 11,372.00	\$ 14,422.00	\$	2,397.00
Double Room with Access to Single User Washroom	\$	7,975.00	\$ 10,347.50	MaGrath Double	\$ 7,592.00	\$ 10,642.00	\$	(383.00)
Apartment (2 Person Double Room)	\$	9,250.00	\$ 11,622.50	MaGrath Double	\$ 7,592.00	\$ 10,642.00	\$	(1,658.00)
Double Room with Connected Shared Washroom	\$	8,675.00	\$ 11,047.50	Erindale Double	\$ 7,752.00	\$ 10,802.00	\$	(923.00)
Double Room (Twin Bed) with Connected Shared Washroom	\$	8,375.00	\$ 10,747.50	Erindale Double	\$ 7,752.00	\$ 10,802.00	\$	(623.00)

			Brock					
Туре	w/o N	Vleal Plan	w/ Small Meal Plan	UTM Type	UTM Comparable (no meal plan)	UTM Comparable (meal plan)	Variar	nce
Semi Suite - Earp Single	\$	9,170.00	\$ 14,420.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	2,202.00
Semi-Suite - Lowenberger Double	\$	8,370.00	\$ 13,620.00	MaGrath Double	\$ 7,592.00	\$ 10,642.00	\$	(778.00)
Semi-Suite - Lowenberger Single	\$	9,170.00	\$ 14,420.00	MaGrath Premium	\$ 11,702.00	\$ 14,752.00	\$	2,532.00
Semi-Suite - Vallee Single	\$	9,170.00	\$ 14,420.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	2,202.00
Semi-Suite - Residence 8 Single	\$	9,170.00	\$ 14,420.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	2,202.00
Townhouse - Quarry View - Single (3/4 bedroom)	\$	9,250.00	\$ 14,150.00	Townhouse	\$ 10,748.00	\$ 13,798.00	\$	1,498.00
Traditional - Decew Double	\$	7,870.00	\$ 13,120.00	Erindale Double	\$ 7,752.00	\$ 10,802.00	\$	(118.00)
Traditional - Decew Single	\$	8,670.00	\$ 13,920.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	2,702.00
Townhouse - Village - Double (1 double + 3 singles)	\$	7,970.00	\$ 12,870.00	MaGrath Double	\$ 7,592.00	\$ 10,642.00	\$	(378.00)
Townhouse - Village - Single (3 singles + 1 double)	\$	9,170.00	\$ 14,420.00	Townhouse	\$ 10,748.00	\$ 13,798.00	\$	1,578.00

v	0	r	6	
	υ		N	

Туре	w/o I	Meal Plan	w/ Small Meal Plan	UTM Type	UTM Comparable (no meal plan	UTM Comparable (meal plan)	Varia	nce
Founders - Traditional Single	\$	7,512.00	\$ 9,887.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	3,860.00
Founders - Traditional Super Single	\$	8,367.00	\$ 10,742.00	Erindale Hall	\$ 11,948.00	\$ 14,998.00		
Winters Suite - Single	\$	7,512.00	\$ 9,887.00	Roy Ivor Hall	\$ 11,948.00	\$ 14,998.00	\$	4,436.00
Winters Suite - Super Single	\$	8,367.00	\$ 10,742.00	Erindale Hall	\$ 11,948.00	\$ 14,998.00		
Bethune - Single	\$	7,512.00	\$ 9,887.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	3,860.00
Bethune - Super Single	\$	8,367.00	\$ 10,742.00	Erindale Hall	\$ 11,948.00	\$ 14,998.00		
Bethune Single Suite (4 students)	\$	8,501.00	\$ 10,876.00	Roy Ivor Hall	\$ 11,948.00	\$ 14,998.00	\$	3,447.00
Bethune Single Suite (12 students)	\$	8,127.00	\$ 10,502.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	3,245.00
Calument Single Suite (6 students)	\$	8,963.00	\$ 11,338.00	Roy Ivor Hall	\$ 11,948.00	\$ 14,998.00	\$	2,985.00
Calument Super Single Suite (6 students)	\$	9,366.00	\$ 11,741.00	Erindale Hall	\$ 11,948.00	\$ 14,998.00		
Pond - Single Suite (2 students)	\$	9,366.00	\$ 11,741.00	MaGrath Premium	\$ 11,702.00	\$ 14,752.00	\$	2,336.00
Stong - Traditional Single	\$	7,512.00	\$ 9,887.00	OPH	\$ 11,372.00	\$ 14,422.00	\$	3,860.00

#### Ontario University Meal Plan Rate Comparison 2021-22\* Declining Balance Schools Only

School	First-Year Minimum	Upper-Year Minimum
UTM	\$3,900	\$2,500
York	\$4,000	\$2,750
U of Guelph	\$4,380	n/a
McMaster	\$4,545	\$3,140
University College	\$4,587	n/a
U of Waterloo	\$5,048	n/a
U of Windsor**	\$5,100	n/a
Western	\$6,150	n/a

\*Most schools do not have their 2022-23 meal plan rates posted at this time \*\*University of Windsor is most comparable to UTM in terms of campus population, demographics, and number of meal plan students