# UNIVERSITY OF TORONTO COMMUNICATIONS



### THE PRESIDENT'S CHALLENGE

"[Our goal is to] project our voice as strongly as possible in today's challenging environment."

- Meric Gertler, 2014



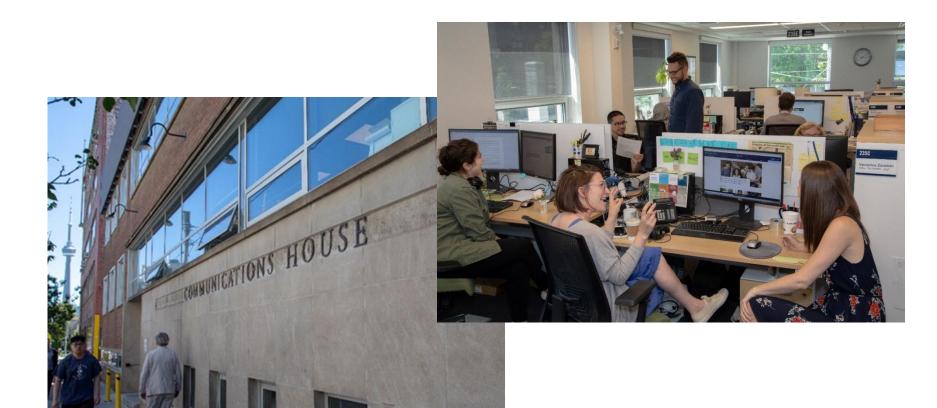


# UNIVERSITY OF TORONTO COMMUNICATIONS: OUR MANDATE

To promote, enhance, and protect the University's reputation through broader stakeholder engagement with the University's mission, both internally and externally.



## THE CENTRAL TEAM: "UTC"





#### **UTC TEAM: AN OVERVIEW**

- Communications Strategy and Stakeholder Relations led by Althea Blackburn-Evans
  - Strategic advice and planning for vice-presidential portfolios; communications campaigns
  - Issues management support
  - Internal communications
- Communications and Public Engagement led by Erin Lemon
  - Institutional communications channels: U of T News, U of T Magazine, U
     of T homepage, media relations, social media, videography/ photography
  - Relationships with Faculties and Divisions
- Brand Strategy and Integrated Marketing led by Tanya Kreinin
  - Brand and marketing for the institution as a whole
  - New role to create a Brand Hub



### **COMMUNICATORS ACROSS THE UNIVERSITY**

Communications teams or communications leads are part of most faculties and many colleges and departments.





# FOCUSING OUR WORK: THE THREE PRIORITIES

Effective communications requires choices: what do we want people to know about the University?

The three priorities help guide our communications strategies and storytelling:

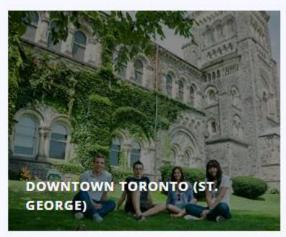
- 1. Leverage our urban location more fully
- 2. Strengthen and deepen key international partnerships
- 3. Re-imagine and reinvent undergraduate education



# FOCUSING OUR WORK: A COMMITMENT TO ONE UNIVERSITY; THREE CAMPUSES

ONE UNIVERSITY, THREE CAMPUSES



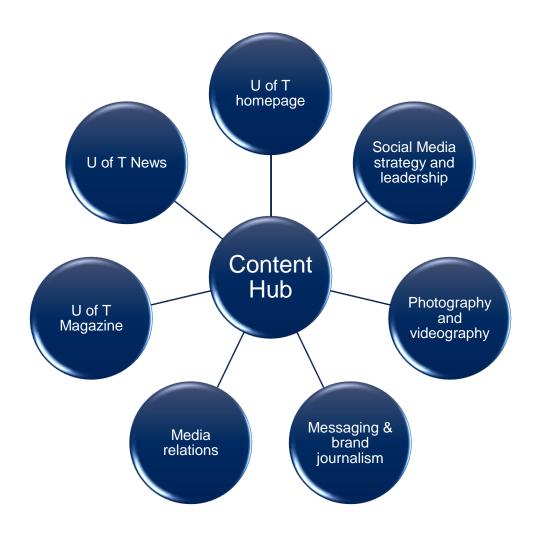






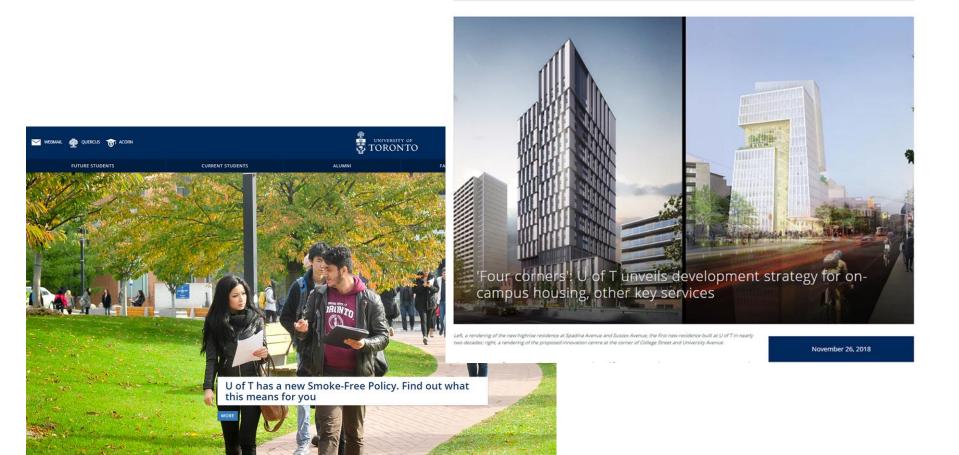
# COMMUNICATIONS SERVICES AND PRODUCTS

# INSTITUTIONAL CHANNELS: SHARED RESOURCES FOR THE UNIVERSITY





# STRATEGIC PLANNING AND ISSUES MANAGEMENT

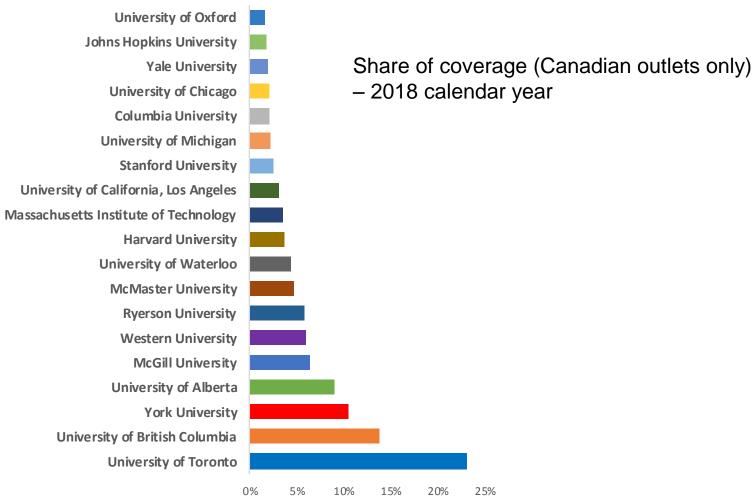


**Uof T News** 



FOLLOW U OF T NEWS y f @

### **MEDIA RELATIONS – RESULTS**



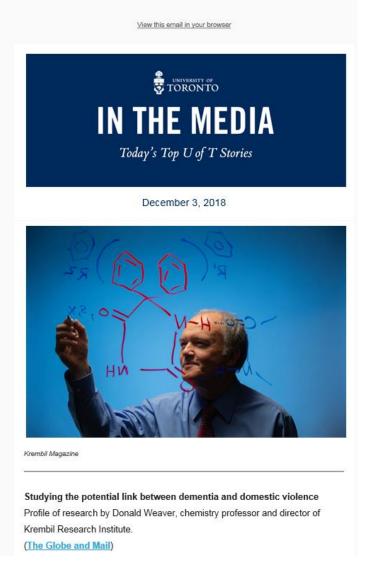


### **MEDIA RELATIONS – RESULTS**

- In the first full year of operation, after overhauling the team, media coverage jumped 237%, year-over-year; since then the team has continued to achieve >20% annual increases.
- U of T now consistently earns the greatest share of coverage in Canada, among the set of universities tracked.
- 3<sup>rd</sup>-party media monitoring shows that U of T has regained the media relations leadership role in Canada
  - U of T's 2018 share of voice was 23%
  - For comparison: UBC had 14%; York had 11%; Ryerson had under 10% share of voice.



# A DAILY MEDIA RELATIONS PRODUCT: "TOP STORIES"





### **U OF T NEWS**

#### **Uof T News**





#### Latest News



of the future, U of T's Vivek God



patients may start in their guts: U of



U of Th Ajay Agrawal on the Creative Destruction Lab's past, present and



U of T, the Caleon twins built up a massive social media following



the blinkers," says U of I's Barbara Sherwood Lollar



goodbyes: Here are U of Ts top 6 videos of 2018

#### **Uof T News**

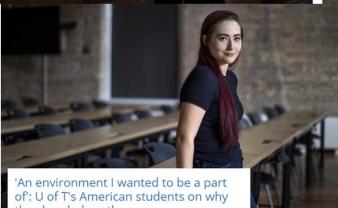






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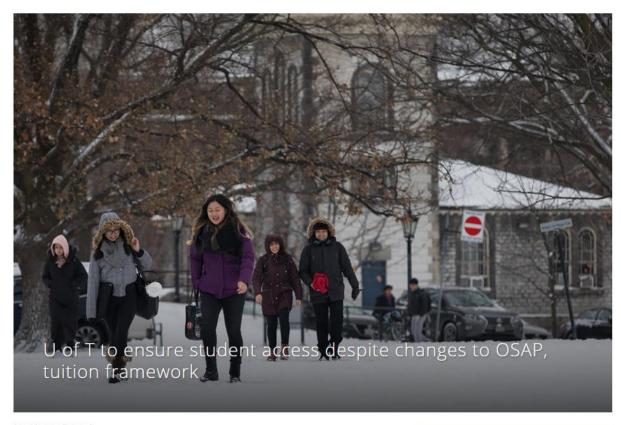
they headed north



### **BRAND JOURNALISM**

### **Uof T News**





(photo by Laura Pedersen)

The University of Toronto is committed to maintaining its standing among the world's top academic

January 17, 2019



# A DAILY U OF T NEWS PRODUCT: "PUBLISHED TODAY"



December 6, 2018



A woman lays a rose during a ceremony at U of T marking the National Day of Remembrance and Action on Violence Against Women (photo by Nick Iwanyshyn)

#### Published today at U of T News:

U of T community gathers to remember, support victims of gender-based violence



### THE BULLETIN BRIEF

Nov. 23, 2018 // Subscribe to the Bulletin Brief // View this email in your browser

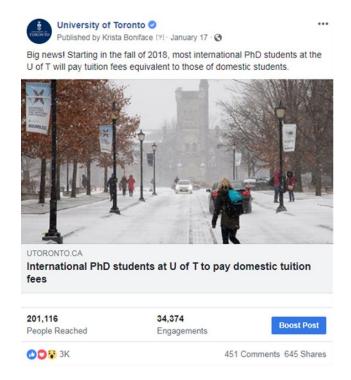


Nobel laureate Frederick Banting noted on the frame of his 1925 oil-on-board painting of his lab that it was done in situ on a late winter's night (photo by Geoffrey Vendeville)



### **U OF T SOCIAL MEDIA**

- Largest Facebook following in Canada (426K followers), two institutional Twitter accounts (81K followers), award-winning Instagram account (80K followers)
- Total followers for institutional accounts up nearly 50% since 2015.

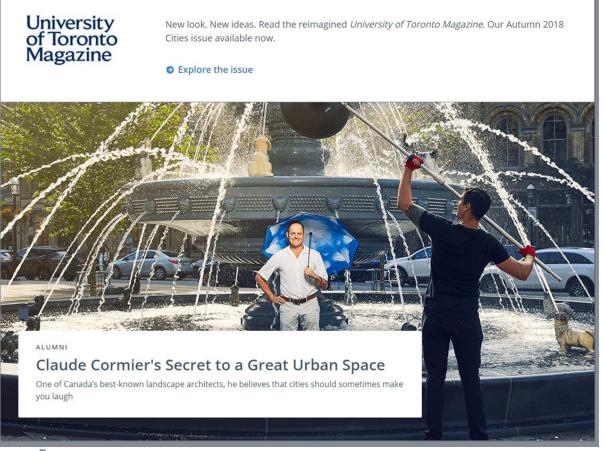






# A REIMAGINED U OF T MAGAZINE REACHES 350,000 READERS, IN PRINT AND ONLINE

#### A "BACKSTAGE PASS" TO THE UNIVERSITY'S BRIGHTEST MINDS

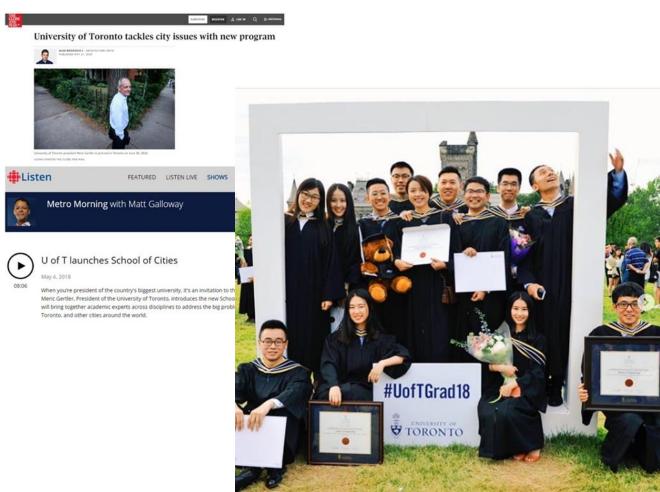






### **COMMUNICATIONS CAMPAIGNS**







### THE CONVERSATION CANADA: 2018 RESULTS







#### WHAT WE'VE LEARNED

#### PRINCIPLES AND BEST PRACTICES

- Candour with respect: opposing views can lead to better decisions.
- · Share information; don't hoard it.
- Make communication a first thought not an afterthought.
- No surprises: "look around corners" to anticipate what may happen next.
- Build a sense of urgency on the team: start with an early-morning huddle, publish fast. Let's be first, and let's be the best!
- Accuracy builds credibility: fact-checking, quote approval, meticulous proof reading are non-negotiables.
- Process leads to outcomes: if you're not getting the outcomes you want, go back and scrutinize your processes.



# UTC NEXT: BUILDING THE BRAND STRATEGY PRACTICE





## LOOKING AHEAD: IMPROVING INTERNAL COMMUNICATIONS

- UTC recently recruited an Internal Communications Strategist, who will undertake an audit and needs assessment.
- U of T is the size of a small city: we need effective internal communications to carry out the work of the university.



### **LOOKING AHEAD: TALENT MANAGEMENT**





## **THANK YOU!**

Questions and discussion

