# Tuition Fees Student Aid Budget Report 2012-13



Business Board March 5, 2012

#### **Discussion Today**

**Context** 

**Enrolment and Revenue** 

**Student Aid** 

**Expenses** 

**Structural Deficit Challenge** 



#### Fiscal Context

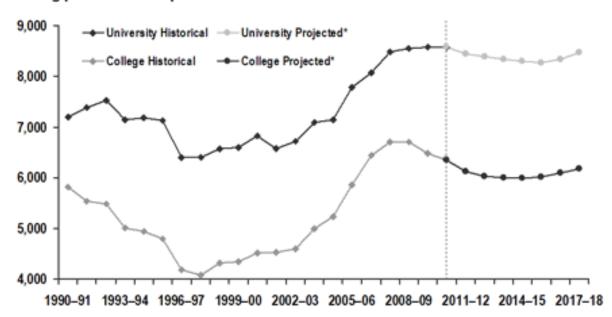
- Provincial deficit~\$16 billion, federal~\$30 billion
- MTCU announced enrolment expansion at undergraduate (35,000) and graduate (6000) levels – no allocation details yet
- Waiting for a new provincial tuition framework
- Significant need for capital funding to keep pace with enrolment growth and aging infrastructure



#### Drummond Report....

CHART 7.1 University and College Per-Student Funding in Ontario Since the 1990s (not adjusted for inflation)

#### Funding per Full-Time Equivalent Student



<sup>\*</sup> Based on 1.5 per cent growth in current government operating grants.
Full-Time Equivalent — includes all domestic students eligible for funding (full-time and part-time, etc).
Source: Data up to 2010–11 are from the Ontario Ministry of Training, Colleges and Universities (MTCU) and the projections are based on the Commission's own recommendations of growing operating grants by 1.5 per cent and dividing by enrolment data provided by MTCU.

#### Drummond Report....

• Recommends 1.5% per annum increase

Sector growth projected at 1.7%

Impact on 2012-13 expected to be minimal



#### 2012-13 Overview

- Balanced budget at the institutional level
- Final year of paying down institution-wide accumulated deficit
- Enrolment expansion continues: UG and grad
- Pension challenges continue: base payments: \$27 + 30 + 20 + 10 + 5 + 5 = \$97



#### Key Budget Assumptions

- Full BIU funding
- Tuition framework continues (5% with restrictions
   → maximum at UofT = 4.3%)
- Stage 2 pension solvency relief: \$97.2M base operating fund expense by 2015-16 (we have now received Stage 1 approval)
- Impact of Ontario Tuition Grant on Student Access Guarantee and operating budget still unclear



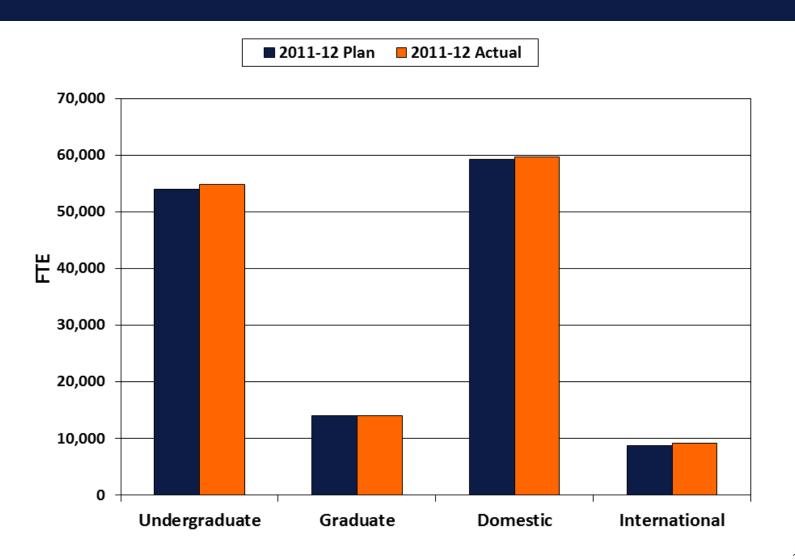
#### **ENROLMENT & REVENUE**



#### **Enrolment plans**

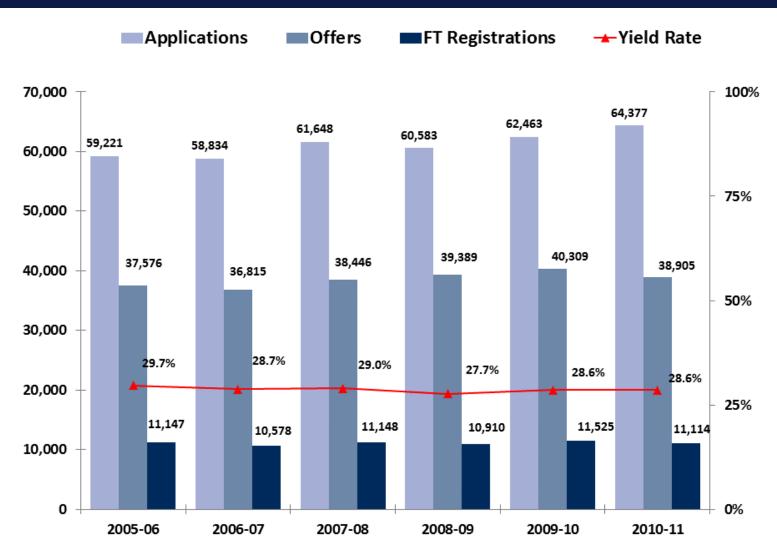
- Five-year UG expansion at UTM +2663 FTE and UTSC
   +2361 FTE
- UG expansion in Architecture, Kinesiology, Music
- UG A&S St. George holding intake at 2011 level
- Plans call for UG international growth in three A&S divisions and Engineering
- Professional masters growth across all three campuses
- PhD growth planned in most divisions

#### 2011-12 Enrolment: plan vs. actual



#### Direct-Entry Undergraduate

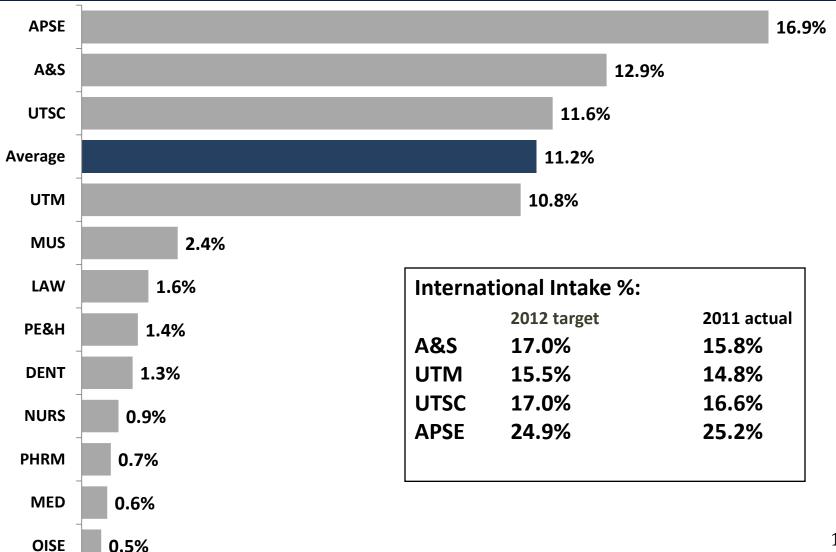
Applications, Offers, Registrations and Yield Rates



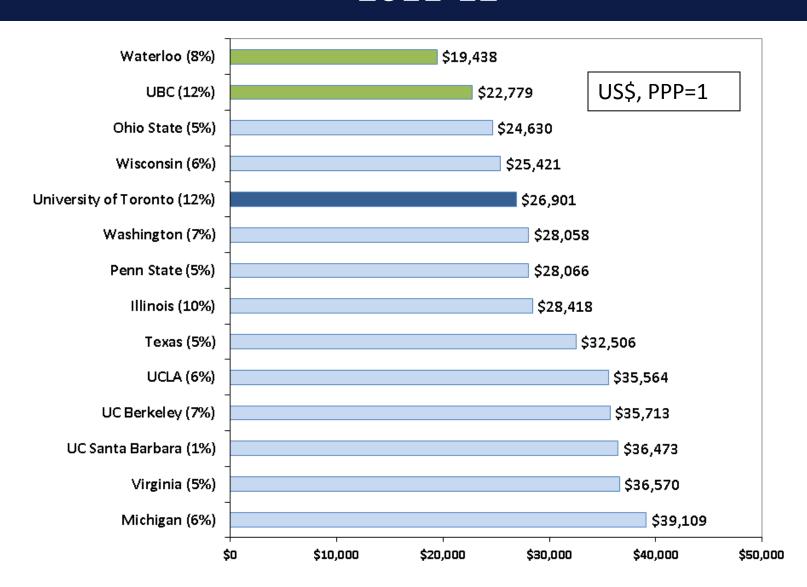
#### Summary of Undergraduate Enrolment Plans

| FTE            | 2011   | 2012   | 2016   |
|----------------|--------|--------|--------|
| UTM Undergrad  | 9,698  | 10,037 | 12,361 |
| UTSC Undergrad | 8,727  | 9,250  | 11,089 |
| St G Undergrad | 35,962 | 36,051 | 35,971 |
| Total UG       | 54,387 | 55,338 | 59,421 |

#### International UG FTE as % of Total

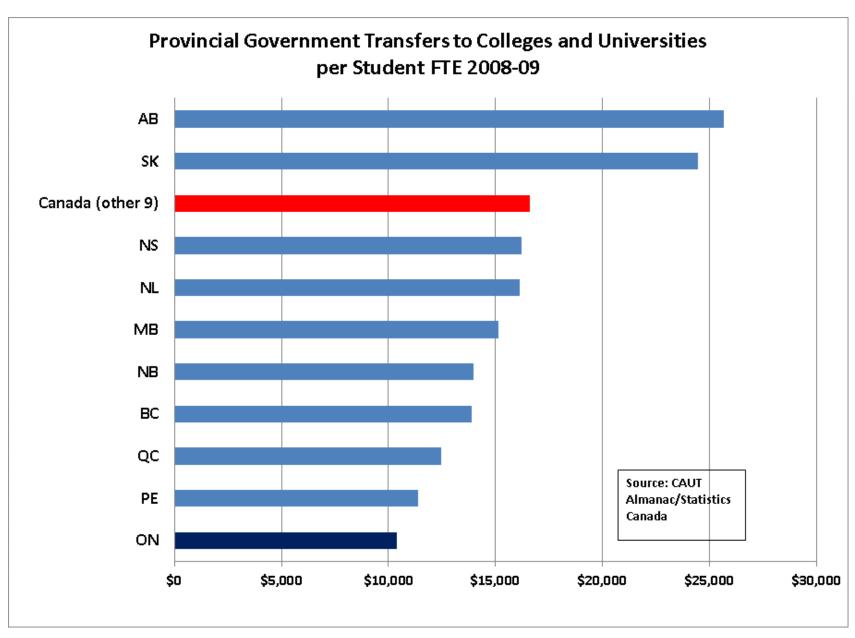


## Arts and Science International UG Tuition Fee 2011-12

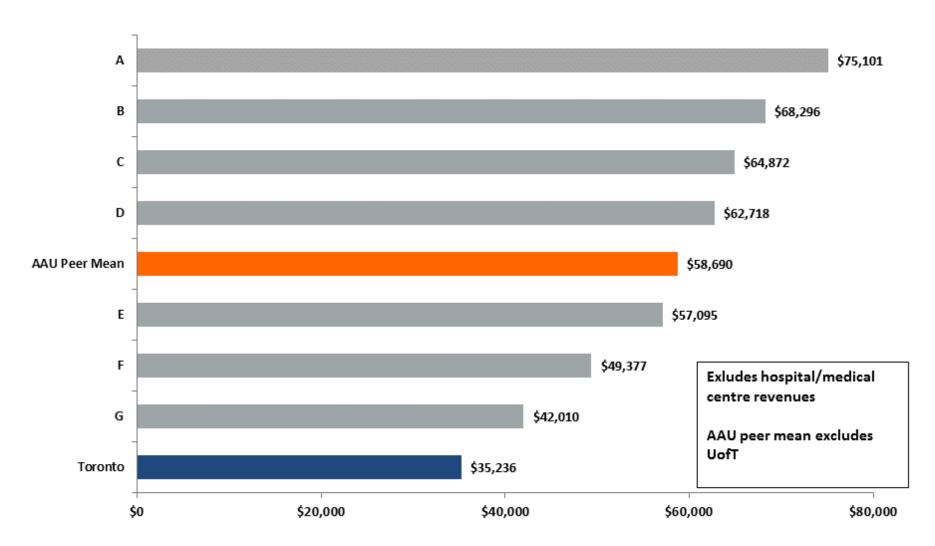


#### Summary of Graduate Enrolment Plans

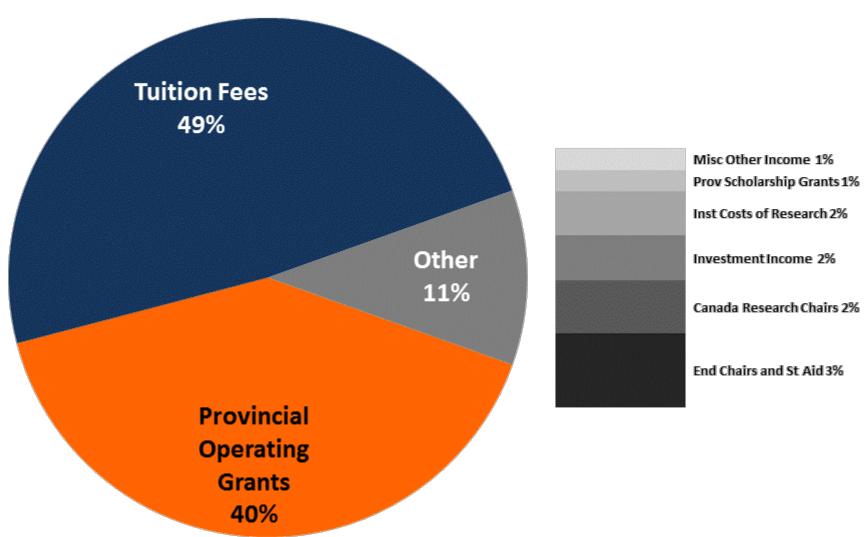
| FTE                   | 2011   | 2012   | 2016   |
|-----------------------|--------|--------|--------|
| Professional Masters  | 5,364  | 5,656  | 6,514  |
| Doct. Stream Masters  | 2,720  | 2,843  | 3,059  |
| PhD                   | 5,998  | 6,099  | 6,709  |
| <b>Total Graduate</b> | 14,082 | 14,598 | 16,282 |



#### Comparison of University of Toronto to AAU Peers: Total Revenue per Student FTE 2009-10 (US funds)



### 2012-13 Projected Total Operating Revenue (excl Divisional Income) \$1.6 billion



#### Incremental Revenue 2012-13 \$100M

(excluding divisional income)

| \$M       | 2011-12 | 2012-13 | \$ increase | % increase |
|-----------|---------|---------|-------------|------------|
| Grants    | 637.7   | 647.1   | 9.4         | 1.5%       |
| Tuition * | 697.7   | 779.1   | 81.4        | 11.7%      |
| Endow.    | 45.2    | 49.5    | 4.3         | 9.6%       |
| Other     | 122.3   | 126.7   | 4.4         | 3.6%       |
| Total     | 1502.9  | 1602.5  | 99.6        | 6.6%       |

Divisional income 2012-13: \$198 (11% of total)  $\rightarrow$  Total revenue = \$1801

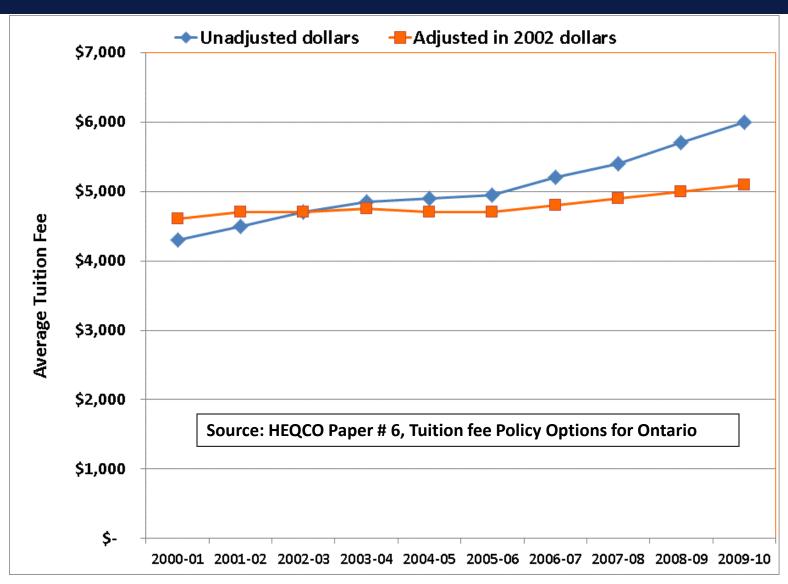
<sup>\*</sup>Increases in tuition revenue are the result of a combination of higher enrolment and increases in tuition rates

## Tuition revenue will increase by \$81M in 2012-13 (if no change in Tuition Framework)

| Source of tuition revenue increase  | \$M  |
|---|------|
| Higher enrolment and previously approved tuition increases flowing through to upper years | 42.2 |
| International tuition changes (avg. 6.35%)  | 21.5 |
| Domestic tuition changes (avg. 4.3%)*   | 14.4 |
| Total Increase  | 81.4 |

<sup>\* 92%</sup> of domestic students will see an increase between 4% and 4.5%

## Ontario University Tuition 2000 to 2009



#### **STUDENT AID**



#### Student Aid Policy

#### **UofT Policy 1998**

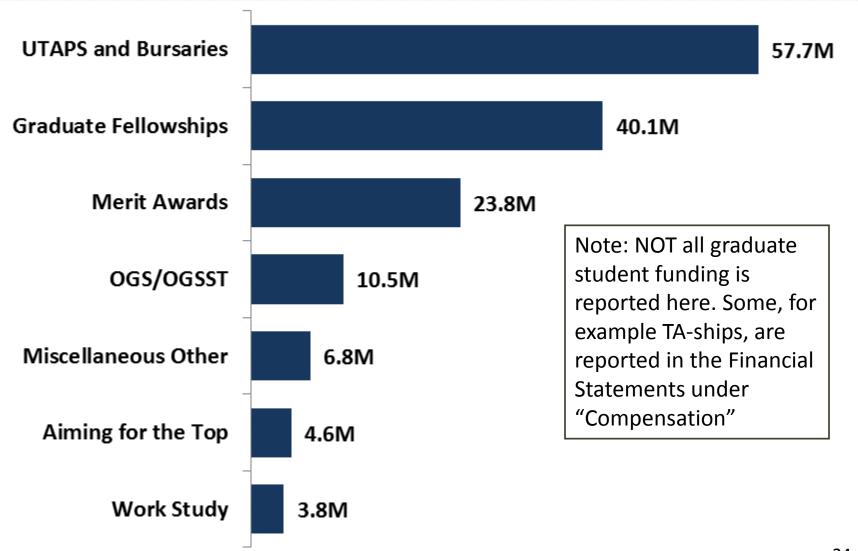
No student offered admission to a program at the University of Toronto should be unable to enter or complete the program due to lack of financial means

#### **MTCU Student Access Guarantee (SAG)**

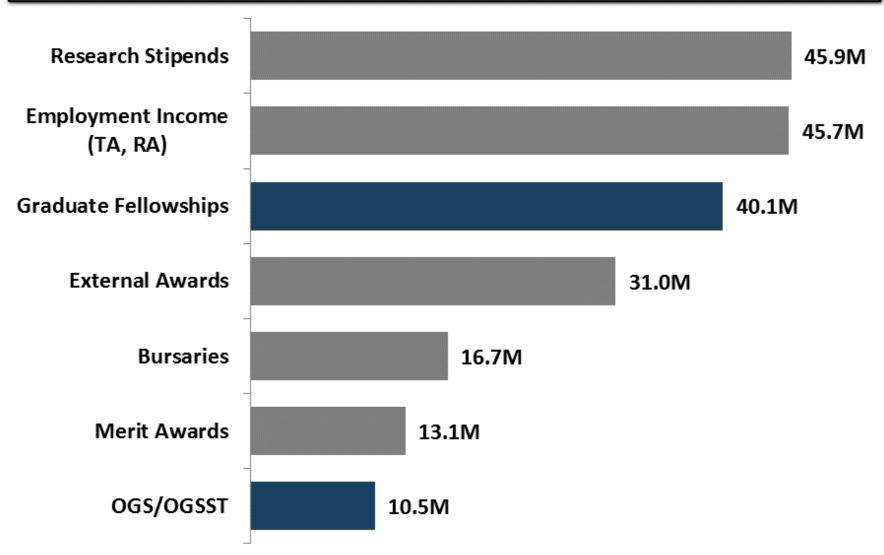
No qualified Ontario student should be prevented from attending ... due to lack of financial support programs

Students should have access to the resources they need for their tuition and books and mandatory fees.

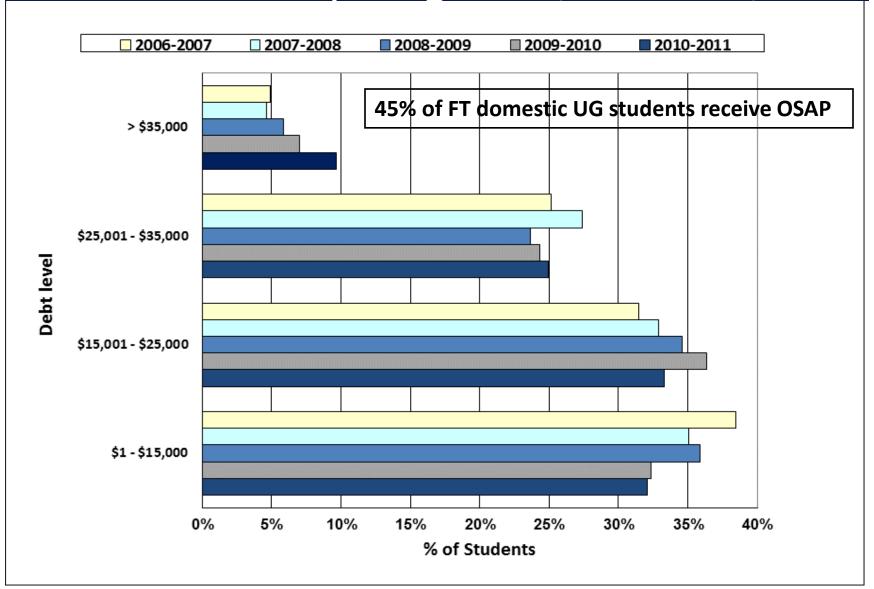
#### University of Toronto Student Assistance 2010-2011 Total=\$147.3M



#### Sources of Financial Support for Graduate Students 2010-2011 Total=\$202.9M



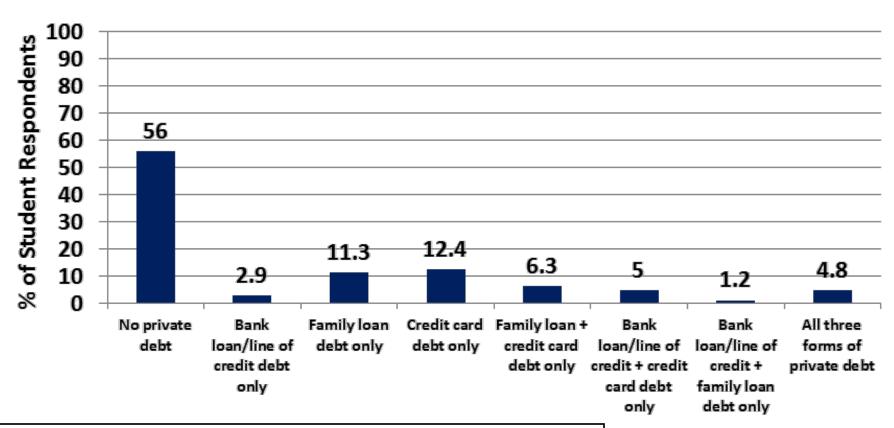
## Students with OSAP Debt Graduating from Direct-entry Programs (2010 dollars)



#### Student Debt Survey

(direct-entry graduates June 2011)

Percentage of Respondents
With and Without Private Debt



24.5% of respondents have private AND OSAP debt 76.5% of respondents have private OR OSAP debt

#### **Ontario Tuition Grant**

#### \$1600 OTG announced by Province

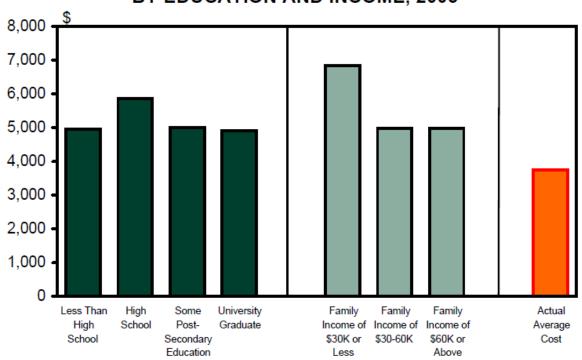
- Effective January 1, 2012
- Full time students
- Parental income < \$160,000</li>
- Ontario resident
- Direct-entry programs
- Up to 4 years out of high school

Few details available yet on impact of grant on Student Access Guarantee and operating budget.



#### Perceptions of tuition

#### PERCEPTIONS OF MEDIAN AVERAGE COST OF UNDERGRADUATE TUITION FEES, BY EDUCATION AND INCOME, 2003

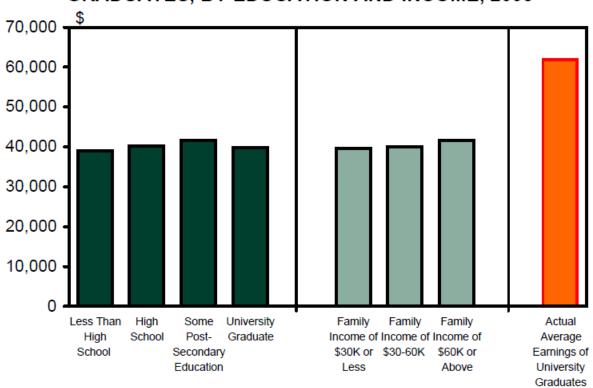


Source: Canada Millennium Scholarship Foundation.



#### Perceptions of income

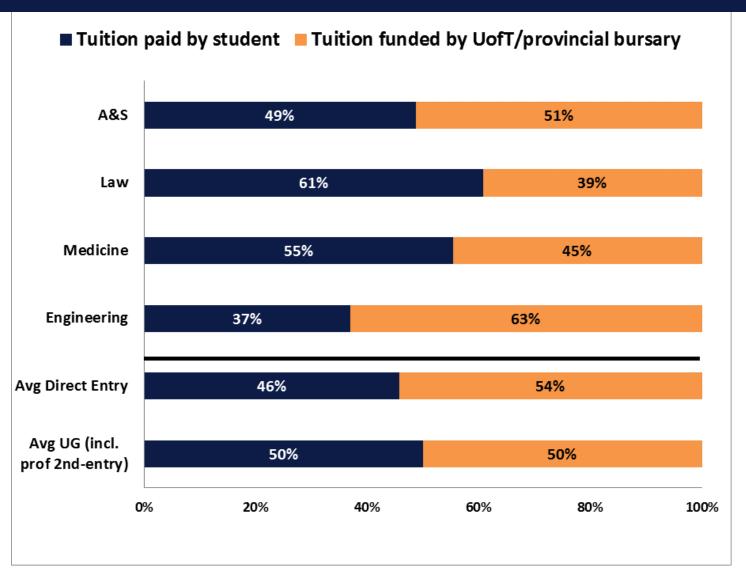
#### PERCEPTIONS OF MEDIAN ANNUAL SALARY OF GRADUATES, BY EDUCATION AND INCOME, 2003



Source: Canada Millennium Scholarship Foundation.



## Average "effective tuition" for students receiving OSAP in 2009-10

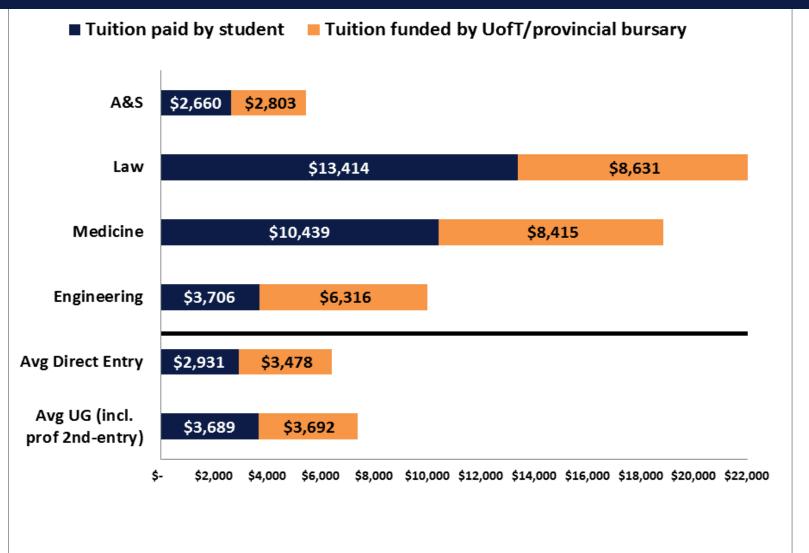


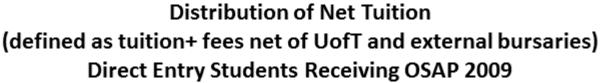
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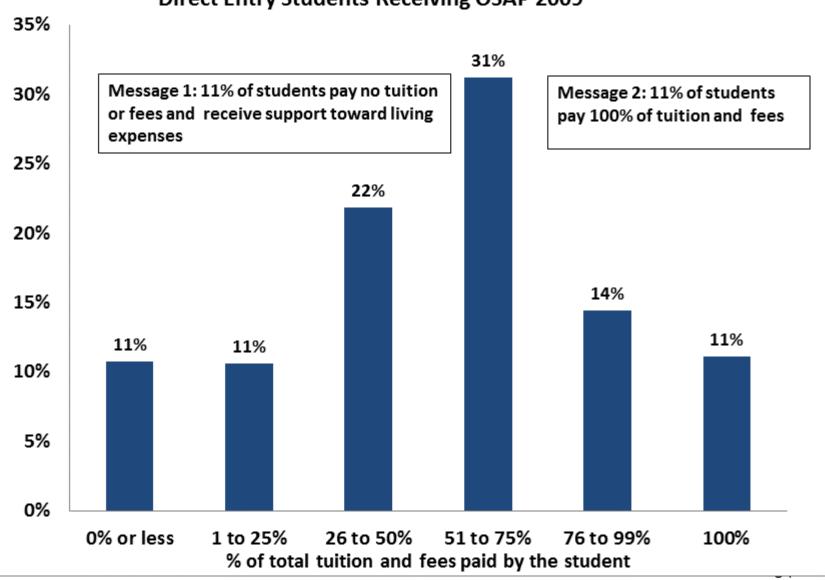


#### What do OSAP students pay?

(2009-10)







#### Other Revenue

- CRC chairs: projected to decrease by 8 chairs, 5 of which are in the hospitals, and then increase gradually
- Endowment income: assume payout on track, increase in endowed student aid of \$4M
- Federal Institutional Cost of Research (ICR): rate at <18% and falling (\$19.8M) → Actual cost of ICR > 50%; operating budget absorbs \$35M



## Incremental revenue over the last 3 years

Operating budget revenue, 2008-09 to 2011-12:

| Revenue Source               | 3-Year Average Increase (Including Volume) |        |  |
|------------------------------|--|--------|--|
| Grants                       | \$ 18.1M                                   | 3.0%   |  |
| Tuition (enr. growth + fees) | 57.2M                                      | 10.2%  |  |
| Endowment                    | (0.2M)                                     | (0.5%) |  |
| Other                        | 2.7M                                       | 2.3%   |  |
| Total revenue                | \$ 77.8M                                   | 5.9%   |  |

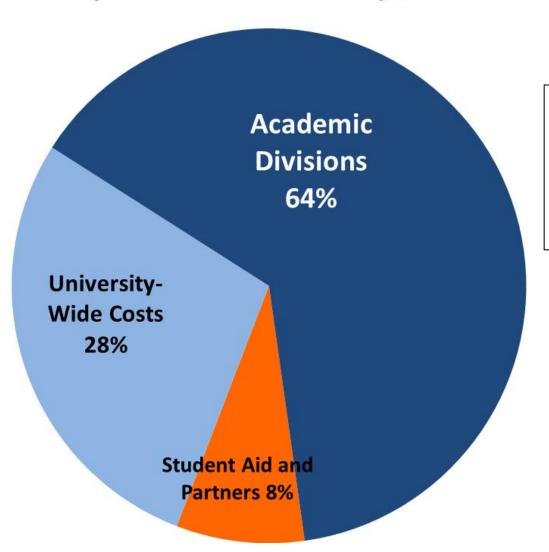
# Additional students, faculty and staff over the last 3 years

| FTE Category | 3-Year Average Increase (per year) |  |
|--------------|------------------------------------|--|
| Student FTE  | 1,436.3                            |  |
| Faculty FTE  | 48.2                               |  |
| Staff FTE    | 81.4                               |  |

### **EXPENSES**



# 2012-13 Projected Total Operating Expense (excl Divisional Income) \$1.6 billion



Note: "Academic divisions" includes portion of UTM and UTSC budgets allocated to funding their occupancy costs (utilities, maintenance and caretaking)

#### **Academic Divisions**

- Expenditure plans include:
  - Support for graduate students
  - International recruitment and services
  - Tenure and teaching stream hiring
  - Research and international opportunities
  - First year foundation programs
  - Capital projects
- Most divisions planning balanced budgets
- Music, Architecture, A&S and Dentistry working to resolve structural deficits

### University Fund Allocations

#### • UF is \$9.4M base in 2012-13

- Support for faculty positions in divisions with high student faculty ratios (A&S, UTM, UTSC, KPE, APSE, Pharmacy)
- Incentive to double enrolment in professional masters in Engineering, Public Health, Global Affairs and Public Policy
- Undergraduate Course Development Fund (28 approved half courses so far)
- Accessibility Services at UTM and UTSC

#### \$4.5M available in one-time-only year-end funds

Support for divisions with structural deficits while they transition

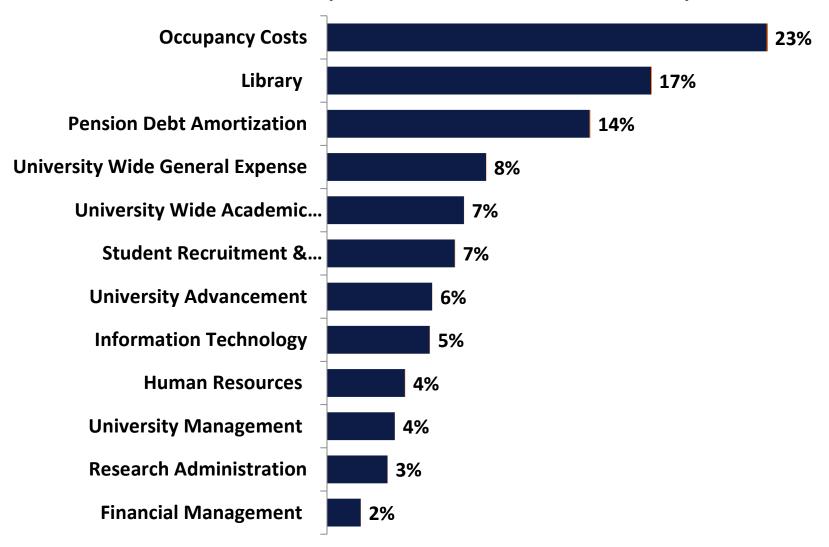
## University-wide Expenses

- Careful balance of approvals for spending
- Cost containment continues: 2% (\$3.3M) base across central divisions,
- Investments planned for key institutional priorities → library, recruitment, research services staffing, campaign, student life counselors, classroom upgrades, def. maint.



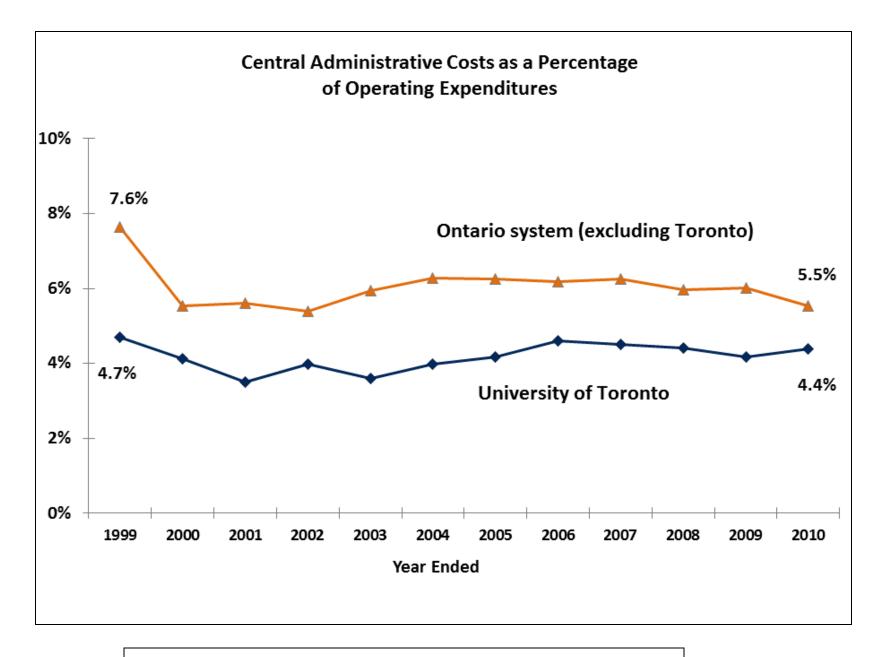
#### University Wide Costs by Bin, 2012-13

**Total \$439.6M (excluded Federated Block Grant)** 



# Allocation of \$100M incremental revenue to divisions (\$M)

|                            | Total | Academic | Shared<br>Services | Student<br>Aid |
|----------------------------|-------|----------|--------------------|----------------|
| Share of total new revenue |       | 81%      | 8%                 | 11%            |
| Increase over prior year   | 6.7%  | 7.9%     | 2.8%               | 5.4%           |



**Source: COU Financial Report of Ontario Universities** 

#### Pension Problem

- Need to fund estimated solvency deficit ~ \$1billion
- Need to place pension plan on a sustainable footing
- Need to meet certain conditions/metrics to receive government approval to amortize deficit over longer timeframe
- Better case scenario: \$97M per year (Stage 2 acceptance), alternative could be \$200M per year (no relief)



### Pension Strategy

- \$200M payment is not a viable option
- Seek government approval for extended repayment through Stage 1 (ACCEPTED) and 2 solvency relief, which allow us to extend funding over a longer period of time
- Key metric for solvency funding relief is increased employee contributions for current service costs
- Multi-pronged strategy: Increase operating fund budget allocation (to \$97M), borrow internally from EFIP, issue letters of credit

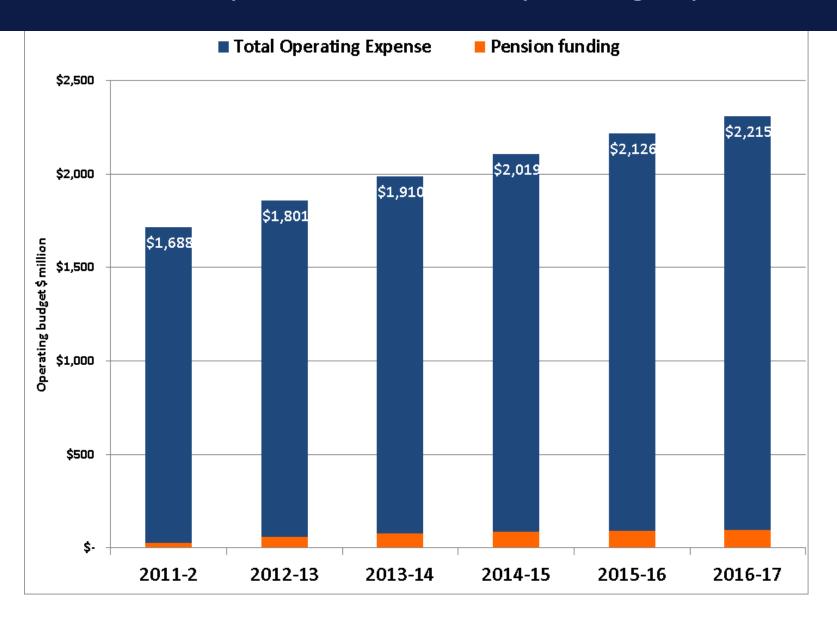
#### Pension Special Payments and other related costs

|               | Annual \$M | Cumulative \$M |  |
|---------------|------------|----------------|--|
| Up to 2010-11 | 27         | 27             |  |
| 2011-12       | 30         | 57             |  |
| 2012-13       | 20         | 77             |  |
| 2013-14       | 10         | 87             |  |
| 2014-15       | 5          | 92             |  |
| 2015-16       | 5          | 97             |  |

Annual total expense of ~\$97M to 2030



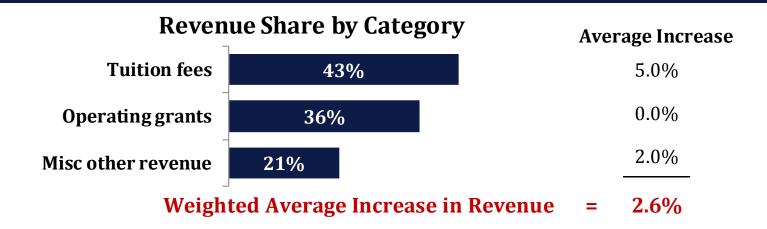
#### Pension expense 4% of total operating expense

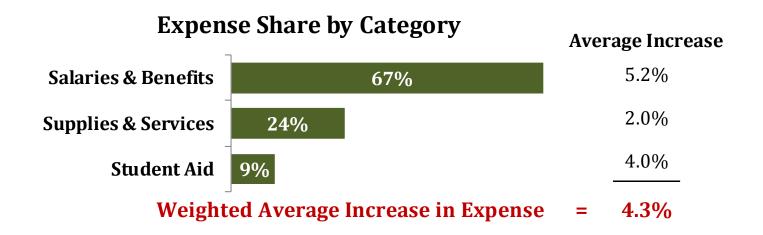


# STRUCTURAL BUDGET CHALLENGE

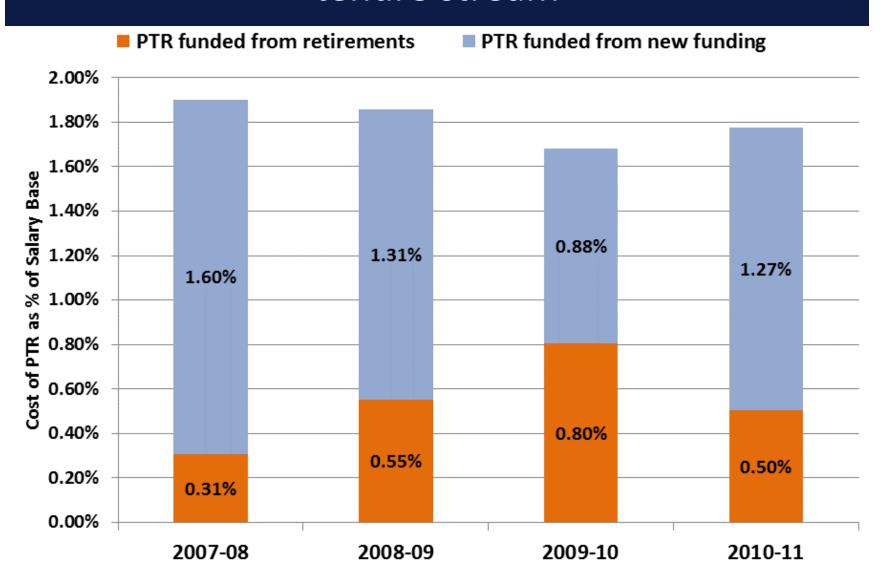


## Structural Budget Challenge = 1.7%





# Net Cost of PTR: average 4 yrs. **1.26**% tenure stream



# Annual Incremental Cost of Compensation Settlements

| All employee groups | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | Average |
|---------------------|---------|---------|---------|---------|---------|---------|
| PTR/Merit/Grid      | 1.32%   | 1.49%   | 1.34%   | 1.12%   | 1.33%   | 1.32%   |
| ATB                 | 3.25%   | 3.50%   | 3.50%   | 2.25%   | 2.25%   | 2.95%   |
| PERA                | -       | -       | 0.01%   | 0.01%   | -       | -       |
| Benefits impact     | 0.71%   | 0.80%   | 0.76%   | 0.50%   | 0.59%   | 0.67%   |
| SBR rate incr.      | -       | -       | -       | 0.50%   | 0.75%   | 0.25%   |
| Total               | 5.28%   | 5.80%   | 5.61%   | 4.39%   | 4.91%   | 5.22%   |



#### Conclusion

- Provincial grant declining % of revenue
- Uncertainty on tuition framework
- Pension funding manageable (painful)
- Reaping the benefits of transparency in our budget model: Better strategic decisions; Lower costs; Smarter planning
- Compensation growth of 5.22% is not sustainable