

# Portfolio Performance Review

University of Toronto Business Board Meeting

April 7<sup>th</sup>, 2015



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**President and CEO, UTAM**

# In Brief

- **Total assets under management increased 12.0% in 2014 to \$7.4 billion; long-term assets increased by 12.9% to \$6.1 billion.**
- **Capital markets environment remained favorable in 2014 but was again characterized by significant dispersion of returns.**
- **Changes enacted over the last six years continued to generate value-add for portfolios in 2014.**
- **Actual return on long-term portfolios exceeded University's Target Return by over 7% in 2014.**
- **'Active' management decisions contributed approximately half of this amount.**
- **Steady improvement in performance compared to Benchmark Portfolio over recent years.**
- **Continue to expect that a more challenging environment for investors lies ahead.**

# Annual Returns vs. University Targets

	2014			2 - Year (2013-2014)			4 - Year (2011-2014)		
	ENDOWMENT	PENSION	EFIP	ENDOWMENT	PENSION	EFIP	ENDOWMENT	PENSION	EFIP
University Target Return <sup>1</sup>	5.6%	5.6%	1.5%	5.5%	5.5%	1.6%	5.5%	5.5%	1.8%
Benchmark Portfolio Return	9.7%	9.7%	n.a.	11.0%	11.0%	n.a.	7.7%	7.8%	n.a.
Actual Net Return <sup>2</sup>	12.9%	12.7%	2.0%	14.1%	13.9%	1.8%	9.5%	9.4%	1.9%
Assets (December 31; millions)									
2014	\$2,293	\$3,784	\$1,353						
2013	\$2,135	\$3,246	\$1,253						

n.a. = not applicable

1 For the Endowment and Pension portfolios, the target return is 4% plus inflation (CPI). For EFIP, the target return is the 365-day Canadian T-bill Index return plus 50 basis points.

2 Gross return less all fees and costs including UTAM costs, external manager fees, custody costs, etc.

- **Very good year for the University as the two main portfolios earned an extra 7% over the Target Return.**
- **Based on beginning of year asset levels, this equates to an extra \$384mm for the University.**

# 2014 Value-Added Versus Benchmark Portfolio

2014 Performance Attribution (%)				
	Endowment		Pension	
<b>Reference Portfolio Return (C\$)</b>		<b>9.67%</b>		<b>9.67%</b>
<b>Value Added Versus Reference Portfolio</b>				
Asset Mix Differences	-0.91%		-0.87%	
Style Tilts and Manager Selection	3.36%		3.15%	
Different FX Exposure	0.83%		0.80%	
Other	<u>-0.06%</u>	<b>3.22%</b>	<u>-0.07%</u>	<b>3.01%</b>
<b>Actual Portfolio Performance (C\$)</b>		<b>12.89%</b>		<b>12.67%</b>

- **The Benchmark Portfolio (i.e., the Reference Portfolio) continued to outperform the University Target -- by more than 4% in 2014.**
- **Active management decisions (net of costs) added an additional 3% to performance, especially UTAM's manager and strategy selection activities. Currency also added.**

# A Steady Improvement in Value-Added

Value-Add vs. Benchmark Portfolio		
	LTCAP	Pension
2009	-1.72%	-1.57%
2010	-0.14%	0.11%
2011	0.40%	0.35%
2012	0.90%	0.62%
2013	2.92%	2.71%
2014	3.22%	3.10%

- Value-added has steadily improved each year since 2008. Last two years have been extremely strong.
- Reflects restructuring of portfolios in early 2012, the addition of experienced personnel and the development of enhanced infrastructure at UTAM.

# Portfolio Asset Mix

	Endowment		Pension		Reference
(AS AT DECEMBER 31)	2013	2014	2013	2014	Portfolio
<b>Canadian Equity<sup>1</sup></b>	15.8%	<b>16.1%</b>	15.8%	<b>16.1%</b>	16.0%
<b>US Equity<sup>1</sup></b>	18.0%	<b>17.8%</b>	18.1%	<b>17.8%</b>	18.0%
<b>Int'l Developed Markets Equity<sup>1</sup></b>	16.3%	<b>15.7%</b>	16.3%	<b>15.7%</b>	16.0%
<b>Emerging Markets Equity<sup>1</sup></b>	10.1%	<b>9.9%</b>	10.1%	<b>10.0%</b>	16.0%
<b>Credit<sup>1</sup></b>	18.8%	<b>20.0%</b>	18.8%	<b>20.0%</b>	20.0%
<b>Rates<sup>1</sup></b>	10.8%	<b>10.2%</b>	11.1%	<b>10.6%</b>	20.0%
<b>Other (including cash and notional offsets)<sup>2</sup></b>	10.2%	<b>10.2%</b>	9.9%	<b>9.7%</b>	0.0%
<b>Total</b>	100.0%	<b>100.0%</b>	100.0%	<b>100.0%</b>	100.0%
<b>Cash (actual)<sup>3</sup></b>	5.9%	<b>17.6%</b>	6.0%	<b>17.0%</b>	
<b>Portfolio Value (millions)</b>	\$2,135	<b>\$2,293</b>	\$3,246	<b>\$3,784</b>	

- **No major changes in asset mix in 2014; generally in line with Reference Portfolio.**
- **Continued to underweight government bonds in 2014.**

# Public Markets Returns

Public Markets Index Returns (Local)								
(Before Fees)								
	(Periods Ending December 31)							Cum. 2008-14
	2008	2009	2010	2011	2012	2013	2014	
Canadian Equity	-33.0%	35.1%	17.6%	-8.7%	7.2%	13.0%	10.6%	30.1%
U. S. Equity	-37.0%	26.5%	15.1%	2.1%	16.0%	32.4%	13.7%	63.4%
Int'l Developed Markets Equity	-40.3%	24.7%	4.8%	-12.2%	17.3%	26.9%	5.9%	8.2%
Emerging Markets	-45.9%	62.3%	14.1%	-12.7%	17.0%	3.4%	5.2%	11.2%
Canadian Corporate Bonds	0.2%	16.3%	7.3%	8.2%	6.2%	0.8%	7.6%	56.0%
Canadian Government Bonds	9.0%	1.6%	6.5%	10.2%	2.6%	-2.0%	9.3%	42.9%
USDCAD	25.1%	-15.1%	-5.2%	2.5%	-2.2%	6.7%	9.0%	17.4%
EURCAD	18.9%	-12.3%	-11.4%	-0.8%	-0.7%	11.5%	-4.3%	-2.9%

- Equity markets performance more varied in 2014; fixed income performance better than most, including UTAM, initially expected.
- Currency hedging policy a more important factor in 2014 (e.g., less USD hedging increased returns).

# Private Investment Returns

<b>Actual Alternative Asset Returns (Local)<sup>1</sup></b>								
<b>(After Fees)</b>								
	<b>(Periods Ending December 31)</b>							<b>Cum. 2008-14</b>
	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	
<b>Private Investments</b>	<b>1.5%</b>	<b>-1.2%</b>	<b>20.2%</b>	<b>14.8%</b>	<b>12.8%</b>	<b>13.8%</b>	<b>15.4%</b>	<b>105.0%</b>
<b>Buyout</b>	-0.2%	-9.7%	25.5%	14.9%	15.0%	14.2%	16.4%	98.7%
<b>Distressed</b>	-7.3%	15.8%	17.6%	8.1%	16.6%	15.0%	14.6%	109.8%
<b>Venture</b>	19.9%	-6.9%	2.4%	27.4%	-12.6%	4.0%	11.3%	47.4%
<b>Real Assets</b>	<b>-2.9%</b>	<b>-18.0%</b>	<b>13.1%</b>	<b>9.0%</b>	<b>7.1%</b>	<b>11.6%</b>	<b>19.2%</b>	<b>39.8%</b>
<b>Real Estate &amp; Infrastructure</b>	-1.4%	-26.2%	15.3%	12.5%	9.5%	14.7%	24.3%	47.2%
<b>Commodities</b>	-8.9%	-0.8%	8.8%	1.8%	2.1%	5.3%	10.2%	18.6%

1. Endowment Returns. Pension Returns substantially similar.

- **Private markets results were again quite strong in 2014.**
- **Longer term performance has also been quite attractive versus Public Market equities.**



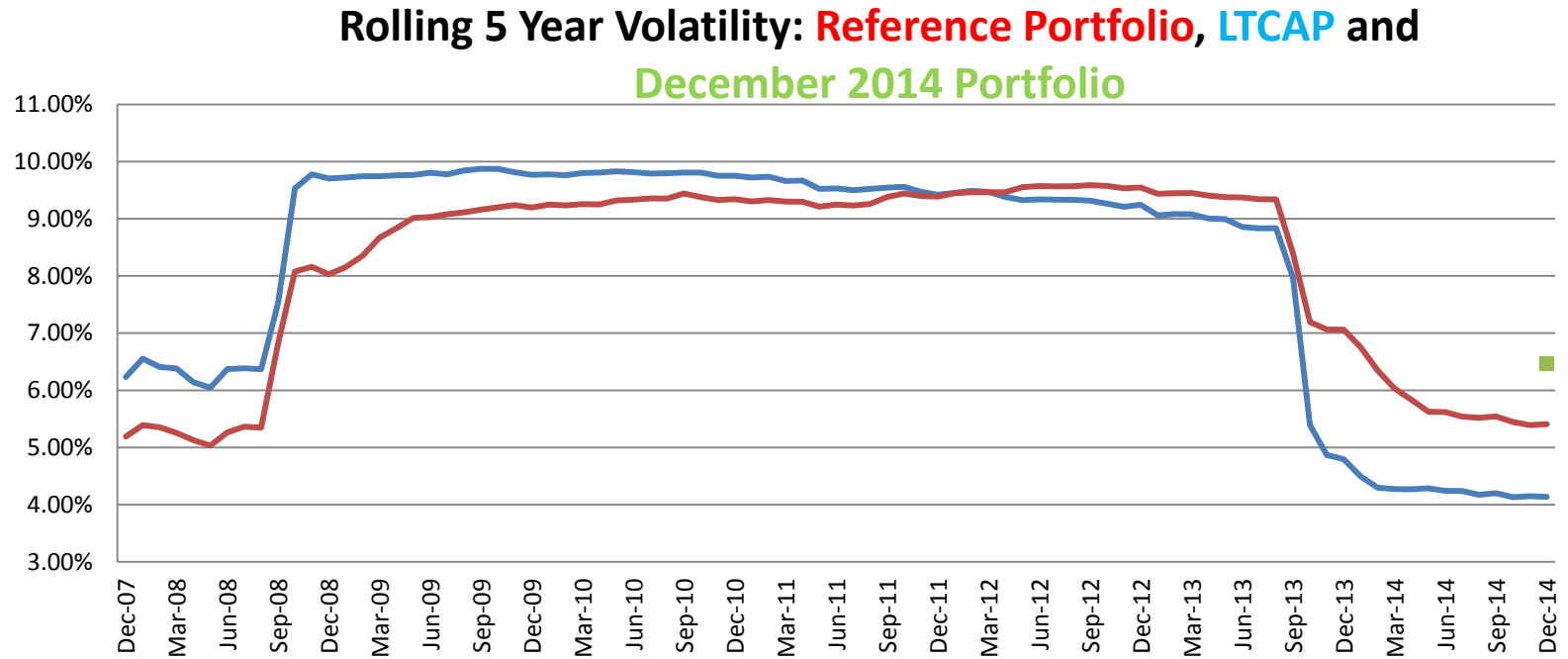
# Asset Segment Returns

(12 months ending December)	Endowment		Pension	
	Portfolio	Benchmark	Portfolio	Benchmark
Canadian Equity	10.8%	10.6%	10.2%	10.6%
US Equity (USD)	14.7%	13.7%	14.8%	13.7%
EAFE Equity (local)	14.4%	5.9%	14.4%	5.9%
Emerging Markets Equity (USD)	4.9%	-2.2%	4.4%	-2.2%
Credit	7.1%	7.6%	7.1%	7.6%
Rates	9.8%	9.3%	9.8%	9.3%
Absolute Return(local) <sup>1</sup>	11.8%	9.3%	11.6%	9.3%

1. Benchmark Index for Absolute Return is FTSE TMX Government Bond Total Return Index

- **Most areas outperformed the public markets benchmark; some quite strongly.**
- **Canadian public markets' equity and credit managers posted slight underperformance versus their benchmarks.**

# Portfolio Risk vs. Reference Portfolio

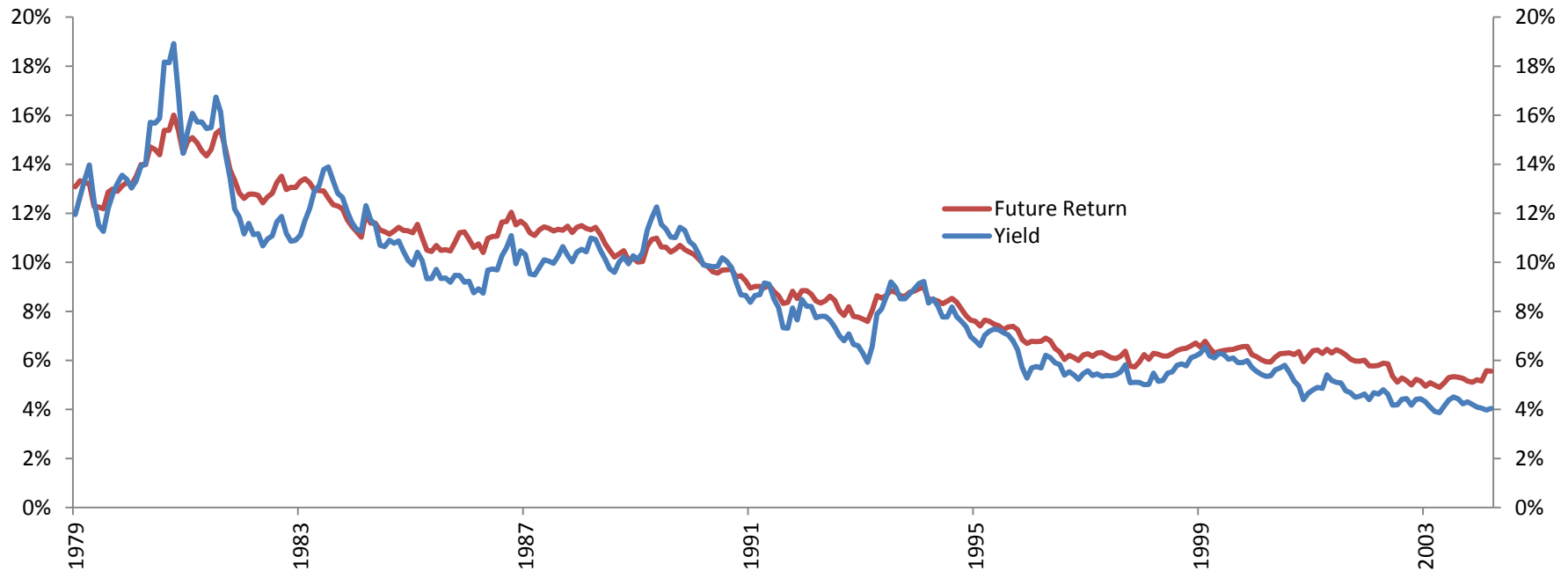


- Chart examines one measure of risk – volatility.
- Comparison indicates progress made over last few years in reducing risk measured on this basis.
- December 2014 level highlights gap between risk measured with and without the dampening effect of private investments. Current portfolio position fully utilizes ‘active’ risk budget.

# A Challenging Investment Environment

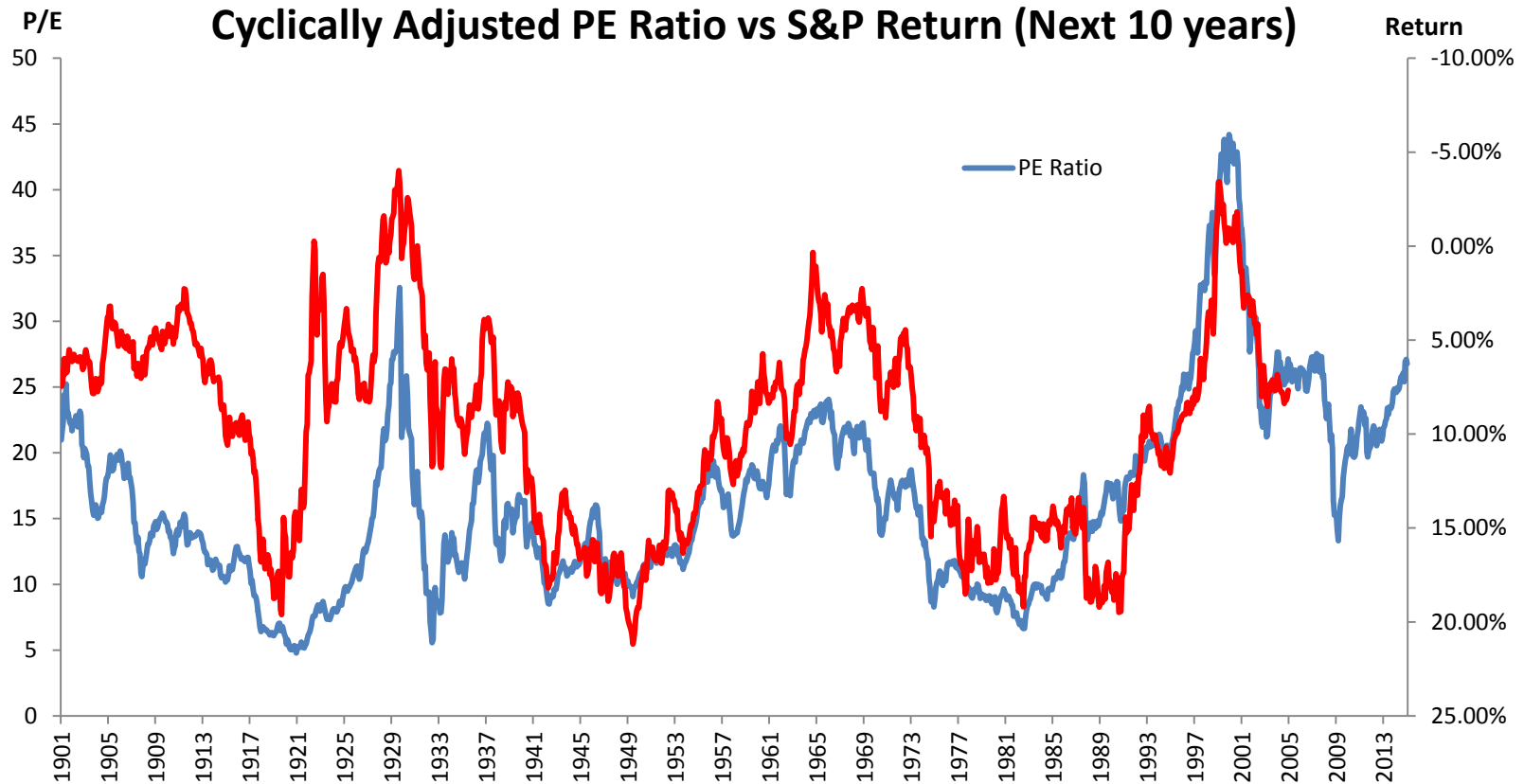
- Traditional Fixed Income Investments Likely To Provide Disappointing Returns -

FTSE TMX Government Current Bond Yield vs Future Return (Next 10 Years)



- As the chart illustrates, yield levels provide a reasonable estimate of returns to be earned over the next 10 years.
- At the current level (1.5%), government bonds provide not only meager return prospects but also quite limited protection against inflation and/or market and economic turbulence.

# Understanding the Challenges Ahead



- **Cyclically adjusted price / earnings ratio of US market a useful indicator of likely future returns; level now higher than 90% of history.**
- **Current US equity market valuations suggest both higher risk and considerably more moderate returns ahead (a simple model suggests 4.5% to 7% nominal return) .**

# Current Investment Environment

- **Little change in UTAM's outlook.**
- **Near term, developed markets' environment remains characterized by continuing low interest rates, low inflation and moderate economic growth.**
- **Emerging markets backdrop should remain stronger but with meaningful performance dispersion among these countries.**
- **At normal valuation levels, would generally suggest a favorable environment for equity markets and a benign one for bonds.**
- **But valuations for many financial assets are not compelling, except in relation to a cash alternative.**
- **Valuations also imply little cushion against unexpected shocks.**
- **Although considerable potential for short-term volatility, viewed with a longer-term perspective, the most likely scenario for investors is a period of generally low asset returns.**
- **In this environment, additional return earned through 'active' portfolio management will be even more valuable.**