University of Toronto Mississauga

Pre-Budget Ancillary Update

Campus Affairs Committee November 21, 2016



UofT Financial Objectives/Requirements for All Ancillary Operations

| <u>Objective</u> | <u>Residence</u> | <u>Food Services</u> | <u>Conference</u> <u>Services</u> | <u>Parking</u> |
|-----------------------------|------------------|----------------------|--------------------------------------|----------------|
| Operate without subsidy | Yes | Yes | Yes | Yes |
| Provide for capital renewal | Yes | Yes | n/a | Yes |
| 10% operating reserve | Yes | Yes | Yes | Yes |
| Contribute to operating | No | No | No | Νο |

Food Services Advisory Committee (FSAC) Membership

Chair **Co-Chair** Resident Student Rep Resident Student Rep Full Time Student Rep Full Time Student Rep Graduate Student Rep **Student Affairs Rep UTM Faculty Rep UTM Faculty Rep UTM Staff Rep Conference Office Rep** Assistant Director – H&RS

Paul Donoghue Vicky Jezierski Jessica Latocha **Emily Kim** Nour Alideeb Marise Hopkins Sasha Weiditch Beth Spilchuk **Pierre Desrochers** Lee Bailey Luke Barber Sabrina Coccagna Andrea De Vito

Resident Student Dining Committee (RSDC) Membership

Chair Roy Ivor Rep Erindale Hall Rep OPH Rep **OPH** Rep **Upper-Year Townhouse First-Year Townhouse** Director, H&RS Admin, Res Operations, SHRL General Manager, Chartwells **Residence** Director, Chartwells **Chartwells Executive Chef**

Andrea De Vito Jessica Latocha Emily Kim Ali Raza Mitchell Rodger Oluwatooni Temowo Abraham Lim Vicky Jezierski Beth Spilchuk Michael Jeronimo (as reference only) Onkar Tendulkar (as reference only) Sandeep Kachroo (as reference only)

FSAC and RSDC Meeting Dates

FSAC

- September 21, 2016
- November 9, 2016
- RSDC
 - October 5, 2016
 - November 2, 2016

Hospitality & Retail Initiatives for 2016-17

- TCard with Tap
- Fair Trade Campus Designation
- Pita Pit off-campus partner
- fusion 5
- Bento Sushi in IB
- Salad Bar in TFC
- Grill Station update in Colman Commons
- Sustainability Initiatives
 - Organic Waste

Upcoming Food Service Development

2017 → Starbucks 10-Year Facelift
2018 → Davis Building Food Court
2018 → North Building Phase II
2018 → New Transaction System

Food Services Budget Considerations

Food Prices

- Trading Economics predicts 3.6% Inflation for Food
- Still awaiting 2017 Food Institute of the U of Guelph Food Price report predictions
- Meal Plans
 - Clarification of CRA's definition of tax-exempt meal plans being sought
 - Restructuring Meal Plans better ensures UTM meets requirements

Meal Plan Rates

- Benefits of New Meal Plan Structure
 - Moving from 7 plans (4 first-year and 3 upper-year) to 4 plans (2 first-year and 2 upper-year)
 - Students can upsize their flex
 - No more overhead model based on feedback from Resident Student Dining Committee
 - Lower minimum commitment means significant increase in amount of carryover

Meal Plan Rates University Market Comparison

| Rank | University | 2015-16 Minimum Meal Plan Rate – First-Year | | 2016-17 Minimum Meal Plan Rate – First Year |
|------|--------------------|---|-------|---|
| 1 | York | \$2,650 | 3.64% | \$2,750 |
| 2 | McMaster | \$3,270 | 9.04% | \$3,595 |
| 3 | Ryerson | \$3,402 | 3.88% | \$3,534 |
| 4 | Guelph | \$3,685 | 2.99% | \$3,795 |
| 5 | UTM | \$3,699 | 0.00% | \$3,699 |
| 6 | Brock | \$3,900 | 0.00% | \$3,900 |
| 7 | University College | \$4,035 | 3.92% | \$4,193 |
| 8 | Windsor | \$4,150 | 4.00% | \$4,316 |
| 9 | Waterloo | \$4,248 | 3.58% | \$4,400 |
| 10 | Western | \$4,340 | 9.79% | \$4,765 |

Transportation & Parking Services Megan Alekson Manager, Parking & Transportation

Transportation & Parking Advisory Committee Membership & Attendees (2016-17)

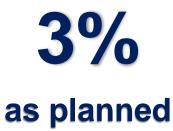
Scott Prosser (Chair) Nour Alideeb Marise Hopkins Alexandre Paquette Sasha Weiditch Megan Alekson Arthur Birkenbergs Sonia Borg Christine Capewell Paul Donoghue Paull Goldsmith Rob Messacar Mark Overton

Faculty U/G Student – UTMSU U/G Student – UTMSU Graduate student – UTMAGS Graduate student – UTMAGS Parking Services **Parking Services Business Services Business Services** CAO **Facilities & Planning Police Services Student Affairs**

Meetings: October 27, 2016 **Next meeting:** Tuesday November 15, 2016

Rates: Proposed Price Increases for 2017-2018





Increase in Annual Reserved, Premium Unreserved and Unreserved permit prices



No increase in Pay & Display prices (daily maximum)

2018-2019 next anticipated P&D increase

Proposed 2017-18 Price Increase

8-month Semester pass

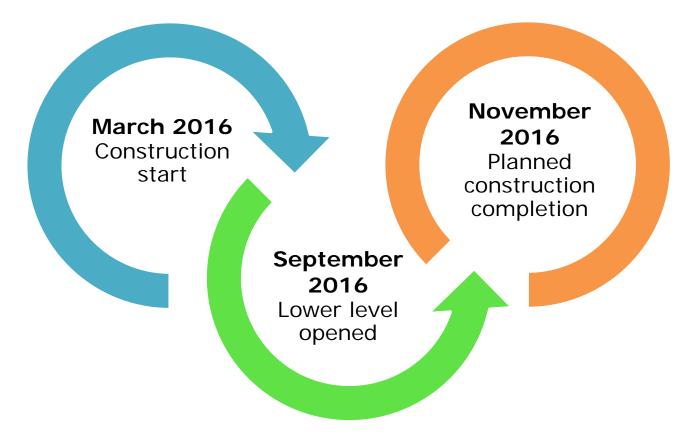
(available to students only)

Proposed price increase for 2017-18 = \$2.40 per month

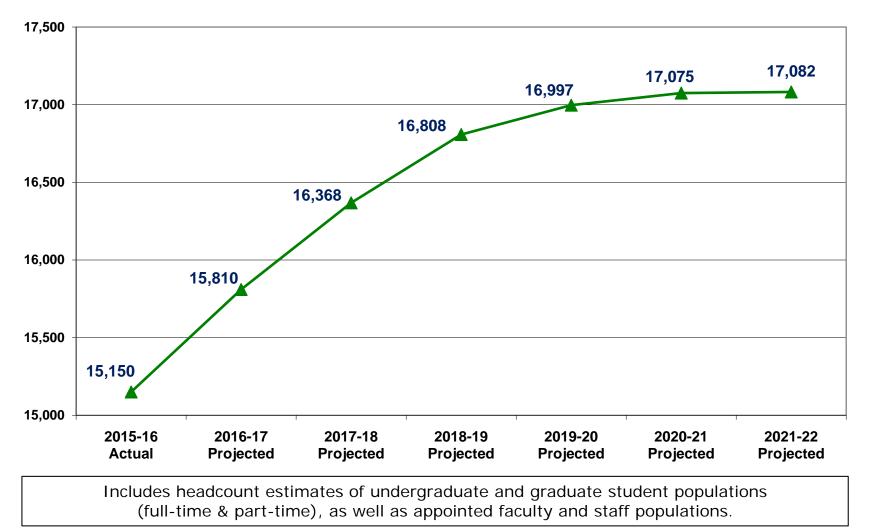


Supply and Demand

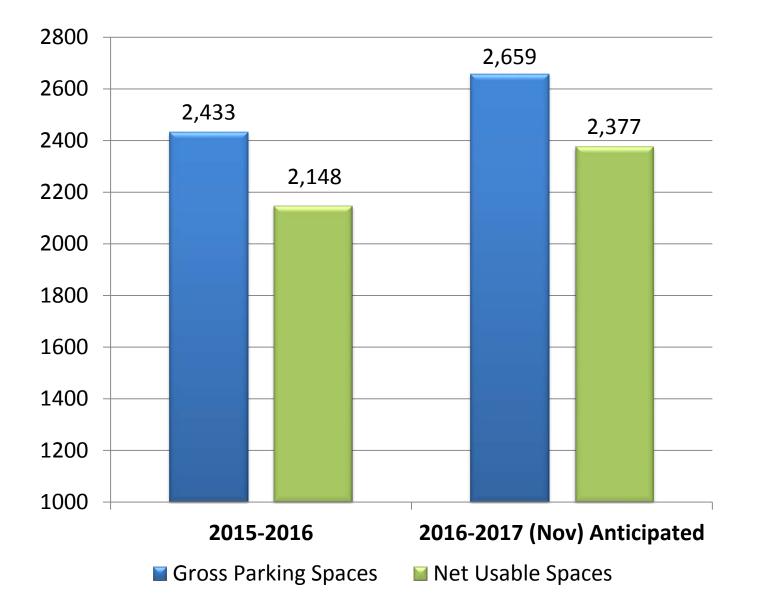
Parking Deck 2



UTM Population – Estimated Growth



Parking Space Inventory



Parking Deck 2 – April/May/June 2016



Parking Deck 2 – August 2016



Parking Space Demand Analysis

| | 2015-16 <u>Actual</u> | 2016-17 <u>Estimate</u> | 2017-18 <u>Estimate</u> |
|--|--------------------------|----------------------------|----------------------------|
| Campus population | 15,150 | 15,810 | 16,368 |
| Gross parking spaces (September) | 2,433 | 2,302 | 2,659 |
| Less: those not usable by everyone | -285 | -282 | -282 |
| Net spaces usable by everyone | 2,148 | 2,020 | 2,377 |
| Net usable spaces/campus population | 14.2% | 12.8% | 14.5% |
| Empty net usable spaces at peak | 69 | 11 | |
| Empty net usable spaces/net usable spaces | 3.2% | 0.5% | |
| Permits issued to mid-October | 2,855 | 2,639 | |
| Waitlist (Unreserved lots 4 and 8) – October peak* | 523 | 746 | |

* All applicants who requested waitlist; contacted and pending

UTM Parking Services Comparison Rates (2016-2017)

| | <u>UTM</u> | <u>UTSC</u> | <u>St. George</u> | <u>York</u> | <u>McMaster</u> | Credit Valley <u>Hospital</u> |
|-----------------|------------|-------------|-------------------|-------------|-----------------|-------------------------------------|
| Reserved: | | | | | | |
| Most expensive | 1,020.54 | \$971.93 | \$3,300.00 | \$1,735.68 | \$1,212.00 | N/A |
| Least expensive | 1,020.54 | \$886.85 | \$1,620.00 | \$1,410.24 | \$576.00 | N/A |
| Unreserved: | | | | | | |
| Most expensive | 728.34 | N/A | \$1,440.00 | \$1,098.36 | N/A | \$750.00 |
| Least expensive | 704.73 | N/A | \$1,440.00 | \$1,098.36 | N/A | \$675.00 |

Student Housing & Residence Christopher Lengyell Acting Director, Student Housing & Residence Life

Student Housing Advisory Committee (SHAC) Membership (2016-17)

Two (2) Graduate Student Representatives
(Elected by a majority of completed ballots from graduate students living in residence)
One (1) Family Representative
(Elected by a majority of completed ballots by family households)
Three (3) Undergraduate Representatives within Residence Council
(Elected by a majority of completed ballots by residence students)
Two (2) UTM First Year Residence Community Representatives
(Elected by a majority of completed ballots from FY residence students)

One (1) UTM Upper Year Residence Community Representatives (Elected by a majority of completed ballots from UY residence students)

One (1) Residence Life Don (Elected by a majority of completed ballots from Dons)

One (1) Residence Peer Academic Leader (Elected by a majority of completed ballots from PALs)

One (1) Residence Services Assistant (Elected by a majority of completed ballots from RSAs)

Mark McDougall Vacant

Maria Mejia

Emily Kim Katherine Zdanowski Wilson Zou

Eric Hall Jazzlin Carr

Maria Beck

Darren Clift

Nikki Sigurdson

Storm Elworth

Ancillary Budget Consultation Process

Student Housing Advisory Committee

- September 27
- October 5
- October 19
- November 9
- Budget and proposed fees were shared in the Oct 19 SHAC meeting and endorsed by the group
- Final Budget will be shared at November 9th Meeting

Benefits of Residence

- More likely to participate in extracurricular activities
 - Report more positive perceptions of campus life
 - More satisfied with their University experience
 - Report more growth and personal development
 - Engage in more interactions with peers and faculty
 - More likely to persist to graduation

Summary Ancillary Budgets (2017-18)

| Residence | | | |
|--|--------|--|--|
| (000's) | | | |
| | | | |
| Revenues | 13,808 | | |
| Expenses | 12,934 | | |
| Operating Surplus | 874 | | |
| Transfer Rental Income (EH Rooms) | 982 | | |
| Net Operating Surplus (budget 2016-17) | 1,834 | | |
| | | | |
| Net Operating Results (actual 2015-16) | 2,327 | | |

Market Comparison

- Lower than 5 of 8 U of T residences
 - Less than New College, St Michael's College, Trinity College, University College, Victoria College
 - More than UTSC, Innis College, Woodsworth College, McMaster, Brock, York, Ryerson, Guelph
- "All-in" pricing competitive with local, off-campus alternatives (CMHC data for 2015)

Questions/Discussion