2013/14 ANNUAL OPERATING PLAN

	2011/12	2012/13	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18
	ACTUAL	BUDGET	FORECAST	BUDGET	BUDGET	BUDGET	BUDGET	BUDGET
Revenue	Γ							
Student fees	7,379,637	7,784,900	7,884,900	8,459,200	8,823,600	9,204,100	9,573,900	9,936,600
Membership fees	1,082,019	1,163,000	1,200,000	1,213,600	1,256,100	1,300,100	1,345,600	1,392,700
Food revenue	3,008,118	2,895,600	2,913,500	2,933,200	2,988,900	3,045,700	3,103,600	3,162,600
General revenue	2,303,851	2,333,000	2,509,365	2,634,700	2,685,100	2,736,500	2,788,900	2,842,300
Investment income	150,514	130,100	130,100	160,800	164,800	169,300	174,400	180,100
Clubs & Committees' programming	128,486	125,000	125,000	125,000	125,000	125,000	125,000	125,000
*Unrestricted donations	60,053	218,100	218,100	96,500	98,300	100,200	102,100	104,000
Restricted donations	374,715	-	-	-				-
Amortization of deferred capital contributions	111,418	137,100	137,100	126,200	145,100	143,600	141,700	141,700
	14,598,810	14,786,800	15,118,065	15,749,200	16,286,900	16,824,500	17,355,200	17,885,000
Expenses								
Salaries, wages & benefits	7,739,081	8,487,800	8,384,165	8,843,500	9,197,200	9,565,100	9,947,700	10,345,600
General office	420,928	459,300	459,300	459,100	467,800	476,700	485,800	495,000
Cost of goods sold	1,006,833	994,300	1,006,600	1,006,600	1,025,700	1,045,200	1,065,100	1,085,300
Depreciation, loss/gain on disposal	588,093	701,800	701,800	700,600	720,600	740,600	760,600	780,600
Clubs & Committees' programming	409,537	500,000	432,900	444,900	444,900	444,900	444,900	444,900
Maintenance & insurance	914,614	940,800	940,800	937,900	955,700	973,900	992,400	1,011,300
Utilities	823,528	1,012,100	1,012,100	1,012,600	1,031,800	1,051,400	1,071,400	1,091,800
Sundry expense	174,860	194,200	194,200	206,100	210,000	214,000	218,100	222,200
Donations in kind	117,250	25,000	25,000	25,500	26,000	26,500	27,000	27,500
Publicity, photography, printing, prizes	118,681	197,800	197,800	195,400	199,100	202,900	206,800	210,700
Theatre production costs	61,295	54,800	54,800	55,900	57,000	58,100	59,200	60,300
Uniforms & linen laundry	182,002	187,200	187,200	191,000	194,600	198,300	202,100	205,900
Software & data processing	88,264	173,600	173,600	178,900	182,300	185,800	189,300	192,900
Equipment, supplies, equip repair & rentals	515,337	549,400	537,100	555,400	566,000	576,800	587,800	599,000
UofT overhead	115,512	125,900	125,900	133,200	135,700	138,300	140,900	143,600
	13,650,532	14,604,000	14,433,265	14,946,600	15,414,400	15,898,500	16,399,100	16,916,600
Operating result before Commitments & Transfers	948,278	182,800	684,800	802,600	872,500	926,000	956,100	968,400
Commitments & Transfers								
Net spending on capital assets	202,940	740,400	740,400	803,200	724,500	703,000	681,100	661,100
Add to (spend from) programme reserves	116,878	-	-	- 1		-	-	-
Add to (spend from) operating fund reserve	61,400	52,800	52,800	100,300	53,800	53,800	53,000	53,000
Add to (spend from) maintenance reserve	445,000	(108,000)		(100,900)	94,200	169,200	222,000	254,300
	826,218	685,200	684,800	802,600	872,500	926,000	956,100	968,400
Excess of Revenue over Expense								
after Commitments & Transfers	122,060	(502,400)	-	-	-	-	-	-

*Restriced donations for 2013/14 170,000

Schedule 2

HartHouse

2013/14 OPERATING PLAN: CONSOLIDATED STATEMENT OF NET ASSETS

		2011/12 ACTUAL	2012/13 BUDGET	2012/13 FORECAST	2013/14 BUDGET	2014/15 BUDGET	2015/16 BUDGET	2016/17 BUDGET	2017/18 BUDGET
UNRESTRICTED NET ASSETS									
Excess of revenue over expense		948,278	182,800	684,800	802,600	872,500	926,000	956,100	968,400
Transfers to other internally restricted funds		(832,740)	(685,200)	(684,800)	(802,575)	(872,500)	(926,000)	(956,100)	(968,400)
Changes to Int. Endowed Unrestricted	\$		-	-	-	-	-	-	
Balance, beginning of year	_	200,833	200,800	316,371	316,371	316,396	316,396	316,396	316,396
Balance, end of year	\$_	316,371	(301,600)	316,371	316,396	316,396	316,396	316,396	316,396
INTERNALLY RESTRICTED NET ASSETS Operating Fund Reserve (10% of budgeted revenue	e)								
Increase (decrease) in commitment		61,400	52,800	52,800	100,300	53,800	53,800	53,000	53,000
Balance, beginning of year	_	1,360,430	1,426,200	1,421,830	1,474,600	1,574,900	1,628,700	1,682,500	1,735,500
Balance, end of year	\$	1,421,830	1,479,000	1,474,630	1,574,900	1,628,700	1,682,500	1,735,500	1,788,500
INTERNALLY RESTRICTED NET ASSETS Reserve for Deferred & Major Maintenance									
Increase (decrease) in commitment		445,000	(108,000)	(108,400)	(100,900)	94,200	169,200	222,000	254,300
Balance, beginning of year	_	998,056	708,000	1,443,056	1,334,600	1,233,700	1,327,900	1,497,100	1,719,100
Balance, end of year	\$	1,443,056	600,000	1,334,656	1,233,700	1,327,900	1,497,100	1,719,100	1,973,400
INTERNALLY RESTRICTED NET ASSETS Other Reserves (ie. Film board, Chorus, Art, Chapel)									
Increase (decrease) in commitment		116,878	-	-	-	-	-	-	-
Balance, beginning of year	_	632,824	612,800	749,702	749,700	749,700	749,700	749,700	749,700
Balance, end of year	\$	749,702	612,800	749,702	749,700	749,700	749,700	749,700	749,700

2013/14 OPERATING PLAN: CONSOLIDATED STATEMENT OF NET ASSETS

INTERNALLY RESTRICTED NET ASSETS Investment in Capital Assets		2011/12 ACTUAL	2012/13 BUDGET	2012/13 FORECAST	2013/14 BUDGET	2014/15 BUDGET	2015/16 BUDGET	2016/17 BUDGET	2017/18 BUDGET
Capital asset additions Depreciation and gains/losses Transfer from deferred capital contribution Amortiz of deferred capital contributions Increase/(decrease) in commitment	-	683,345 (588,093) (3,730) <u>111,418</u> 202,940	1,626,800 (704,800) (321,700) <u>140,100</u> 740,400	1,626,800 (704,800) (321,700) <u>140,100</u> 740,400	2,000,000 (700,600) (622,425) <u>126,200</u> 803,175	1,300,000 (720,600) - - 145,100 724,500	1,300,000 (740,600) - - 143,600 703,000	1,300,000 (760,600) - - - 141,700 681,100	1,300,000 (780,600) - - - - - - - - - - - - - - - - - -
Balance, beginning of year	_	2,832,038	3,446,700	3,034,978	3,775,400	4,578,575	5,303,075	6,006,075	6,687,175
Balance, end of year	\$	3,034,978	4,187,100	3,775,378	4,578,575	5,303,075	6,006,075	6,687,175	7,348,275
ENDOWMENT Internal Theatre & Club Endowment Funds									
Increase (decrease) in commitment		(1,636)	6,500	6,500	6,400	6,600	6,700	6,800	7,000
Balance, beginning of year		316,189	322,500	314,553	321,100	327,500	334,100	340,800	347,600
Balance, end of year	\$	314,553	329,000	321,053	327,500	334,100	340,800	347,600	354,600
ENDOWMENT Club & Committee Endowment Fund									
Increase (decrease) in commitment		(379)	300	300	300	300	300	300	300
Balance, beginning of year		14,692	15,000	14,313	14,600	14,900	15,200	15,500	15,800
Balance, end of year	\$	14,313	15,300	14,613	14,900	15,200	15,500	15,800	16,100
ENDOWMENT Art Gallery & Baker Dunham Endowment Funds									
Increase (decrease) in commitment		(2,258)	1,800	1,707	1,700	1,800	1,800	1,800	1,900
Balance, beginning of year		87,620	89,400	85,362	87,100	88,800	90,600	92,400	94,200
Balance, end of year	\$	85,362	91,200	87,069	88,800	90,600	92,400	94,200	96,100

2013/14 OPERATING PLAN: CONSOLIDATED STATEMENT OF NET ASSETS

	2011/12 ACTUAL	2012/13 BUDGET	2012/13 FORECAST	2013/14 BUDGET	2014/15 BUDGET	2015/16 BUDGET	2016/17 BUDGET	2017/18 BUDGET
ENDOWMENT Theatre Endowment Fund								
Increase (decrease) in commitment	(22,238)	32,700	32,700	32,100	30,800	29,400	27,378	25,966
Balance, beginning of year	1,095,529	1,135,900	1,073,291	1,106,000	1,138,100	1,168,900	1,198,300	1,225,700
Balance, end of year	\$ 1,073,291	1,168,600	1,105,991	1,138,100	1,168,900	1,198,300	1,225,678	1,251,666
TOTAL NET ASSETS Unrestricted, Internally Restriced and Endowment								
Increase (decrease) in commitment	915,245	224,100	726,007	843,100	912,000	964,200	992,378	1,003,566
Balance, beginning of year	7,538,211	7,957,300	8,453,456	9,179,471	10,022,571	10,934,571	11,898,771	12,891,171
Balance, end of year	\$ 8,453,456	8,181,400	9,179,463	10,022,571	10,934,571	11,898,771	12,891,149	13,894,737

ASSUMPTIONS

	2013/14 BUDGET	2014/15 BUDGET	2015/16 BUDGET	2016/17 BUDGET	2017/18 BUDGET
General Inflation forecast (% of prior)	102.0%	101.9%	101.9%	101.9%	101.9%
Enrollment increase forecast (weighted; % of prior)	101.0%	100.8%	100.8%	100.5%	100.3%
Student fee rate forecast (% of prior)	105.2%	103.5%	103.5%	103.5%	103.5%
Investment yield forecast (% of invested cash)	2.00%	2.50%	2.75%	3.00%	3.25%
Senior Member fees rate forecast (% of prior year)	100.0%	103.5%	103.5%	103.5%	103.5%
General increase in salaries, wages and benefits (% of prior year - cost of living and step increase)	104.5%	104.0%	104.0%	104.0%	104.0%

2013/14 ANNUAL OPERATING PLAN STUDENT FEE SCHEDULE

	Sessional Fees 12/13	Fee Drop Off	UTI Increase	CPI Increase	Student Fees 13/14	% Change
St. George Full time	75.43	(2.30)	4.80	1.46	79.39	5.2%
St. George Part time (= 20% St.G full time)	15.10	(0.46)	0.96	0.29	15.89	5.2%
UTSc & UTM Full time	2.32		0.07	0.05	2.44	5.2% *
UTSc & UTM Part time (= 20% of UTSc/UTM full time)	0.47		0.01	0.01	0.49	4.3% *

* any difference due to rounding to the nearest penny

Note:

Undergraduate and graduate students who are not registered in summer course(s), and therefore are not paying athletic incidental fees, must pay a membership fee to use the Hart House athletic facilities in the summer. Students may consult with their registrar and view their ROSI account to confirm summer incidental fee payment for Hart House. Students not paying the summer athletic incidental fee are welcome to purchase summer memberships. The summer membership fee is determined by the Board of Stewards and approved by Governing Council each spring. For more information on summer memberships for U of T students please contact Hart House at 416-978-2452.

2013/14 ANNUAL OPERATING PLAN

DEFERRED & MAJOR MAINTENANCE PROJECTS

DMM Expensed & Capital Projects	Projected May-Aug	Projected Sep-Dec	Projected Jan-Apr	Budget Notes
DMM Expensed Repairs:				
			\$369,200	\$369,200 Inflationary 2% over prior year budget of \$362,000
Total DMM Expensed	\$0	\$0	\$369,200	\$369,200
DMM Capitalized Improvements:				
Art Gallery lighting	\$1,300			\$1,300 Art Gallery request.
Downstairs Washrooms			\$358,000	\$358,000 Have applied for 50% federal funding.
Music Room Air Conditioning		\$50,000		\$50,000 Per Paul Templin
Art Gallery HVAC system			\$497,700	\$497,700 Have applied for 50% federal funding: Hart House funding \$249K.
IT Wiring Project - phase 2	\$200,000			\$300,000 Network infrastructure to increase fibre connections to create a more scalable and fault tolerant design.
Contingency				\$121,000 10% Contingency
Total DMM Capitalized	\$201,300	\$50,000	\$855,700	\$1,328,000
Total DMM Budget 2013/14				\$1,697,200

2013/14 ANNUAL OPERATING PLAN

CAPITAL PROJECTS

Capital Projects	Actual May-Aug	Projected Sep-Dec	Projected Jan-Apr	BUDGET	Notes
Total DMM Capitalized - see Schedule 6	\$201,300	\$50,000	\$855,700	\$1,328,000	Deferred & Major Maintenance
2013/14 Furniture & Equipment Capital Purchases:					
Wayfinding			\$191,400	\$191,400	Facilities
HUB card printer		\$2,500		\$2,500	One of two card printers expected to break.
Athletics Reception Desk		\$65,000		\$65,000	Carried forward from 2011/12. Originally approved for \$60K.
Facility: furnishings and equipment		\$75,000		\$75,000	Facility manager's envelope
Oven - Gallery Grill (Carryforward)		\$10,600		\$10,600	6 burner range with space saver ovens will replace obsolete oven currently in use. Includes installation.
Grill - Gallery Grill		\$3,000		\$3,000	Old, heavily used grill expected to break down this year. Includes installation.
Industrial Ice Machine		\$7,000		\$7,000	Catering & Events
Sneeze Guards		\$2,000		\$2,000	For Catering & Events buffet service
Blinds		\$11,000		\$11,000	Paul Templin request - unsure which room.
Projection Screens		\$4,000		\$4,000	A/V equipment for Catering & Events
5000 Lumen projector		\$6,000		\$6,000	A/V equipment for Catering & Events
3000 Lumen projectors		\$2,000		\$2,000	A/V equipment for Catering & Events
Music Room sound system		\$20,000		\$20,000	Facilities or Catering & Events Increased from \$8K to \$20K
LED Lighting		\$14,000		\$14,000	Paul Templin request - unsure which room.
Mobile Bar		\$10,000		\$10,000	Catering & Events
Arbor Room curtains		\$2,000		\$2,000	Facilities
Great Hall sound system		\$25,000		\$25,000	Facilities or Catering & Events
Podium		\$4,000		\$4,000	Catering & Events
Reception Desk - Catering & Events		\$8,000		\$8,000	Catering & Events
Hot Holding Cart	\$4,500			\$4,500	Catering Kitchen
2 Outdoor BBQ grills	\$8,800			\$8,800	Catering Kitchen
Computers & monitors	\$6,000			\$6,000	Plan to purchase off-lease computers in good condition. 2-yea useful life.
Servers for data storage	\$6,400	\$6,400		\$12,800	Dell powervalut NX3200
Art Gallery - dust extractor	\$1,100			\$1,100	For maintenance or anworks & gailery racing souring installation to control drywall/plaster dust during sanding,
Fitness equipment	\$76,000			\$76,000	Circuit series resistance weight machines
Water fountains (2)		\$25,000		\$25,000	Fully accessible. Quote assumes no asbestos on installation site. Have applied for 50% federal funding.
Signage: Theatre stage door & washrooms			\$12,500	\$12,500	Have applied for 50% federal funding for wayfinding
Theatre clear-com system	\$7,500			\$7,500 *	Allows for wireless communication. Have applied for 50% federal funding.
Theatre projector	\$7,500			\$7,500 *	Allows the theatre to participate in TIFF. Have applied for 50% federal funding.
Theatre curtain	\$18,000			\$18,000 *	Have applied for 50% federal funding. Other half fully donor funded.
Contingency				\$29,800	10% contingency
Total Furniture & Equipment Capital Purchases	\$135,800	\$302,500	\$203,900	\$672,000	

Total Capital Outlays, 2013/14	\$2,000,000		
Less: Donor Funded Projects	\$	(622,425)	
Internally funded asset additions	\$	1,377,575	

Fed Dev grant \$605,925 plus 50% of theatre projects noted with *

Fee Index Calculations

CPI Formula

\$ 75.43	2012-13
\$ (2.30)	Less removal of 3 year term fee increase from 2010-11
\$ 73.13	Adjusted fee base
2.00%	CPI rate
\$ 1.46	CPI based increase for FT St. George Students

UTI Formula

2012-13 budgeted salary base - Appointed Staff Average increase for 2013-14 @ 4.50% Benefit Cost @ 25% Indexed salary - base appointed staff	(A) 	3,528,800 158,796 921,899	4,609,495
2012-13 budgeted wages - Casual Staff Average increase for 2013-14 @ 2% Benefit Cost @ 11%	(B) _	1,800,120 36,002 201,973	0.000.000
Indexed salary base - all staff		-	2,038,096 6,647,591
Add: Estimated severance costs if applicable		87,500 68,351 68,900	224,751
Total indexed salary and benefits expenditure base for 2013/14			6,872,342
Subtract the amount of net revenue from other sources of revenue: 2012-13 budget previous year (i.e. non-student fee revenue) Total revenue Less student fees Less student fees - clubs and committees	© (D) (E)_	12,407,687 (7,784,900) (19,700)	(4,603,087)
Add the non-salary expenditure base (2012-13 budget) Total budgeted expenses Less budgeted salaries, wages and benefits	(F) (G) _	12,508,087 (6,475,807)	6,032,280
Less UTM/UTSC fees (2012-13 enrol @ 2012-13 rates)			(104,700) *
Total St George student fee budget for 2012-13 UTI rate		-	8,196,835
Weighted, projected St. George enrollment for 2013-14 (7	Term FTEs)		105,187 *
UTI Based term fee for St. George Students (budget/e	enrollment)	-	\$ 77.93
Less adjusted fee base UTI (3 year temp)		-	\$ <u>(73.13)</u> \$4.80
2012-13 Fee Less: temp fee Plus: CPI Plus UTI: (3 year temp)	-	\$ 75.43 \$ (2.30) \$ 1.46 \$ 4.80 \$ 79.39	
	Increase	5.25%	

AN EXTRAORDINARY EDUCATIONAL CENTRE



An overview of Hart House student programming and offerings, the proposed 2013-2014 operating budget, & challenges going forward

HartHouse

VISION



Hart House is a living laboratory of social, artistic, cultural and recreational experiences where all voices, rhythms and traditions converge. As the vibrant home for the education of mind, body and spirit envisioned by its founders, Hart House encourages and supports activities that provide spaces for awakening the capacity for selfknowledge and self-expression.



WHAT WE ENABLE

Hart House enables and creates **learning communities** that draw upon and connect the visual, literary and performing arts; sport and physical activity; public policy and social justice; and agriculture and food.

Hart House brings together students from all three campuses, every academic department, alumni and members of the public for experiential learning that fosters and breeds **Canadian perspectives on global citizenship**.

Hart House is a cherished and iconic space that serves as the University of Toronto's **ceremonial and social centre**.

Unparalleled in Canadian higher education, Hart House is a **living laboratory where the experiment is on-going and the result is YOU**.





SHARED LEADERSHIP

- Multi-estate (student, faculty, staff, and alumni) model of decision-making throughout
- Student majorities on all clubs and committees, coordinated by student secretaries
- Students majority on Board of Stewards, including ten elected from across three campuses and five appointed by the student unions (APUS, GSU, UTMSU, UTSCSU and UTSU)

















Student-led learning

30+ Clubs & Committees

Pursue curricular, cocurricular and extracurricular learning in respective fields

Transferable Skills

Students strengthen leadership, event planning and communications skills

Events for other students

In 2012-2013, C&C hosted 310+ events for students across three campuses

Other student organizations

HH hosts 100s of events for student governments, course unions and recognized student clubs



Student-led learning

Debates Committee

Staged several events to examine the issues of the US election, including presentation by Chancellor Michael Wilson

Art Committee

Explores current perspectives and initiatives through exhibitions, talks and studio and gallery tours

Literary and Library Committee

Reveals Canadians' unique stories in open-ended dialogue with "human books" through the Living Library Project

Farm Committee

Explores issues of sustainable agriculture and Canadian food systems



Staff-led learning and culture

60+ staff-led programmes

Artist and meditation retreats, conscious Activism Documentary Series, ThursTeas, Family Sundays, health and fitness awareness, and so much more!

Live Music

At the Arbor Room most Thursday and Friday nights.

Justina M. Barnicke Gallery

Exhibitions, openings, screenings, art tours, gallery hops and Nuit Blanche

Hart House Theatre

Wednesday \$10 student tickets plus other special offers. Opportunities to perform, work backstage and contribute to play development through the Hart House Players



Staff-led learning-Examples

Hancock Lecture

A Canadian forerunner chosen annually to inspire debate on issues of personal and collective identity and social responsibility

Creative Classes

Leading artists and educators unleash the creative spirit through arts-based experiential learning; students channel potential into any number of professions and pursuits

Topical themes

Recent workshops on sport and the arts and LGBTIQ issues in connection with Toronto 2015: symposium on 40th anniversary of the admission of women to Hart House

Talking Walls

Ongoing exhibits of student and community art related to social themes





10

FOR Students

Iconic Spaces

Common Spaces

Open to all for socializing, studying and relaxing. Reading Room, Map Room, Library, Arbor Room, the Quadrangle.

Free Room Booking

For recognized student group meetings, events and athletics. Room rental, caretaking, room set-up, AV set-up and equipment all included! 2823 student group bookings in 2011/12

Student Friendly Cafeteria

With licensed bar, Halal kitchen and patio. Tuck Shop area with vending machines, seating and self-serve microwaves

Hart House Farm

Access to 150 acres of land in the Caledon Hills on the ridge of the Niagara Escarpment.

Justina M. Barnicke Gallery

Exhibitions, openings, screenings, art tours, gallery hops and Nuit Blanche

Fitness Centre

Offers fully equipped facilities, 40+ free drop-in classes, pool, indoor track, squash courts and day lockers. **33,297 student** visits and 1930 hours available for student space bookings in 2011/12

In development

- ✓Co-curricular record
- ✓ Defined learning outcomes for student participation
- ✓ Assessment including reflective exercises and arts-based methods
- ✓ Assessment as learning

✓ Student employment provides professional development, workshops, etc.





Committed to Proactive Inclusion

✓All U of T students, including UTM and UTSC students, have same free access to facilities and programs

✓HH Ambassadors go to all three campuses, many faculties and departments.

 \checkmark Bookmarks distributed on all three campuses

✓ Significant investment in social media

✓ Equity policies and staff outreach to ensure that 'all voices, rhythms and traditions converge'.

If you love something, teach it to a friend. Maryanet Easto Kidd





Call too 2:

You have found 3 of 3. For contest info go to harthouse.ca.



FOR STUDENTS Employment

Two of the "**Top 5 Jobs**" listed in an article by *The Newspaper* were at Hart House.

www.thenewspaper.ca/the-inside/ item/721-the-top-5-campus-jobs

A Top Student Employer at UofT

250+ students employed at Hart House annually through paid internships, workstudy positions, CUPE/USW casual positions and student honoraria

Across the House

Opportunities in: Programme, catering, AV, event set up, HUB and Athletics front desks, art gallery, fitness centre, theatre and UofTtix

Supporting Students Financially

\$1.5M in student wages and benefits

Transferable Skills

Professional development, training and on-thejob learning foster student employee leadership and transferable professional skills.



WHY WE ARE HERE







BUDGET REQUEST

Approval of the 2013-2014 budget, as recommended by the Hart House Board of Stewards.



HART HOUSE BUDGET

Hart House is proposing a balanced budget for the 2013/14 year.

Budget status update:

✓ Approved by the Hart House Finance Committee: January 17, 2013

✓ Approved by the Board of Stewards: January 17, 2013

Approval required from the following bodies:

- ✓ COSS
- ✓ SARG
- 🗸 UAB



PROPOSED INCREASE

Proposed increase to student fees:

- ✓ 5.2%
- ✓ Harmonized summer user fee to correct historic inequity

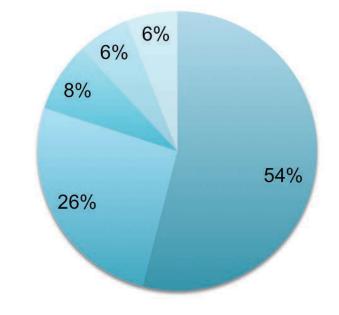
Campus	Student Fees 2012-13	Net Change	Student Fees 2013-2014
St. George (full-time)	\$75.43	5.2%	\$79.39
St. George (part-time)	\$15.10	5.2%	\$15.89
UTSC & UTM (full-time)	\$2.32	5.2%	\$2.44
UTSC & UTM (part-time)	\$0.47	5.2%	\$0.49



OPERATING REVENUE

Operating Revenue is \$15.7 million:

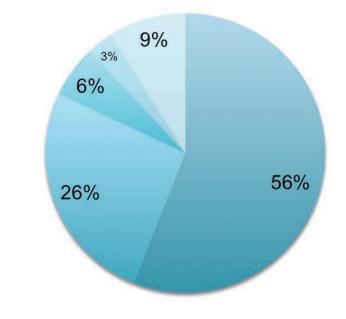
- ✓ Student fees: 54%
- Institutional user fees (food, facility and room rentals): 26%
- ✓ Faculty, staff and alumni memberships: 8%
- Registered classes and ticket sales: 6%
- ✓ Other (farm, fees, HUB, other sales): 6%



Operating expenses and commitments: \$15.7M

Fixed cost expenses account for 82% of expense budget.

- ✓ Salaries, wages and benefits 56%
- ✓ Utilities, equipment, maintenance and capital renewal 26%
- ✓ Cost of goods sold 6%
- ✓ Clubs and committees 3%
- ✓ General office, software, U of T overhead, publicity, theatre production, laundry, other 9%





CHALLENGES

✓ Current budget insufficient to meet all student demands upon the House

 Urgent need for infrastructural renewal (heating, air conditioning, roof and windows – major study currently underway)

✓ Must increase major maintenance spending to \$2M a year



INITIATIVES

Initiatives to raise revenue:

Ongoing

- ✓ Operational efficiencies
- ✓ Migration to the University's Financial System

Planning Stage

- ✓ Fundraising Campaign
- ✓ Marketing Campaign

Discussion Stage

- ✓ Pursuit of external grants e.g. Heritage Canada
- ✓ Heritage surcharge
- ✓ Funding for sustainability/heritage greening the building
- ✓ Sponsorships
- ✓ Farm revenue
- Space utilization business planning
- ✓ U of T and donor appeal with student top-up (restoration of building)



QUESTIONS FOR THE LONGER TERM

✓ How can the student governments support Hart House to improve the multi-dimensional co-curricular educational experiences it provides?

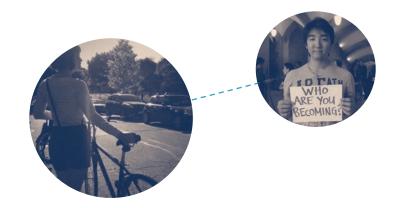
✓ How can the student governments draw more effectively upon the wealth of student leadership in Hart House?

✓ How can we work productively together to generate the resources to renew the programs and heritage of Hart House in sustainable ways?









SUMMARY

- Hart House is a proud champion of whole person education and learning that extend beyond the lecture hall. A dynamic gathering place, Hart House's historic presence is a home away from home for students, faculty and staff from all three campuses.
- Hart House is the centre of cultural life at U of T, enabling and creating activities that
 integrate and connect the visual, performing and literary arts; public policy and social justice
 issues; sport and fitness; and the concerns for sustainable agriculture and food. Many of Hart
 House's events are planned and organized by students, and Hart House provides free access
 to space, plus other services for all recognized U of T student groups.
- Hart House is one of the largest employers of students at U of T.
- As the "co-curricular college", Hart House brings together students, faculty, staff, and alumni from every faculty, college and campus, proudly including and affirming the University's rich diversity.



